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U.S. DEPARTMENT OF ENERGY

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NATIONAL COAL COUNCIL

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2014 ANNUAL FALL MEETING

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THURSDAY
OCTOBER 16, 2014

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The Council met in the Annapolis Room 2-4, Gaylord National Hotel, 201 Waterfront Street, Oxon Hill, Maryland, at 9:00 a.m., Jeff Wallace, Chair, presiding.

PRESENT

- JEFF WALLACE, Chair, National Coal Council & Vice President Fuel Services, Southern Company Services
- MICHAEL DURHAM, Vice Chair, National Coal Council & President/CEO, Advanced Emissions Solutions, Inc.
- JANET GELLICI, Executive Vice President & Chief Operating Officer, National Coal Council
- THE HONORABLE DAVID C. BOYD, National
 Association of Regulatory Utility
 Commissioners, NARUC Chair-Committee
 on Electricity, Commissioner & Vice
 Chair, Minnesota Public Utilities
 Commission
- JULIEN DUMOULIN-SMITH, Executive Director-Equity Research, Electric Utilities & IPPs Group, UBS Securities LLC
- AMY ERICSON, U.S. Country President, ALSTOM Inc.

- KIMBERLY GREENE, Chief Operating Officer, Southern Company
- JUDI GREENWALD, Deputy Director for Climate, Environment & Energy Efficiency, Office of Energy Policy & Systems Analysis (EPSA), U.S. Department of Energy
- KENNETH B. MEDLOCK III, Energy Resource & Economics Fellow, Baker Institute for Public Policy, Rice University

ALSO PRESENT

ROBERT WRIGHT, Designated Federal Official KAREN BENNETT, National Coal Council Legal Counsel, Hunton & Williams

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1	P-R-O-C-E-E-D-I-N-G-S
2	9:03 a.m.
3	CHAIR WALLACE: Good morning, ladies and
4	gentlemen. My name is Jeff Wallace. I'm the
5	chairman of the National Coal Council. The
6	fall 2014 meeting of the National Coal Council
7	is hereby called to order.
8	We're fortunate to have a number
9	of very special guests today including last
10	night we had Deputy Assistant Secretary of
11	Clean Coal Julio Friedmann. He was with us
12	last night. We enjoyed that. He couldn't be
13	here today.
14	I'm also pleased to recognize
15	Robert Wright, senior advisor to the DOE's
16	Office of Fossil Energy and federal designated
17	officer. Welcome, Bob. It's good to have you
18	here today.
19	We'll kick off our program with a
20	keynote presentation from Judi Greenwald,
21	Deputy Director of Climate, Environmental and
22	Energy Efficiency at DOE's Office of Energy

1	Policy and Systems Analysis.
2	Our keynote session this morning
3	will continue with presentations by Kim
4	Greene, chief operating officer at Southern
5	Company, and the Honorable David Boyd,
6	commissioner and vice chair of the Minnesota
7	Public Utilities Commission.
8	Following a program break we'll
9	hear from Julien Dumoulin-Smith, executive
LO	director with UBS Securities, and Ken Medlock,
L1	Energy Resources and Economics Fellow with
L2	Rice University, the Baker Institute of Public
L3	Policy.
L 4	We'll conclude our program today
L5	with some council business including an update
L6	on our newest study currently underway.
L7	We'll hear from Amy Ericson, U.S.
L8	country president with ALSTOM Power who's
L9	chairing the NCC study.
20	As you can see we have a very full
21	agenda this morning so let's get down to
22	business.

1	Our meeting is being held in
2	accordance with the Federal Advisory Committee
3	Act with regulations that govern that act.
4	Our meeting is open to the public.
5	I'd like to welcome guests from the public who
6	have joined us today. An opportunity will be
7	provided for guests to provide comment at the
8	end of the meeting.
9	Full and complete minutes of the
LO	meeting are being made as well as a verbatim
L1	transcript. Therefore it's important for you
L2	to use the microphone when you wish to speak
L3	and to begin by stating your name and your
L 4	affiliation.
L5	Council members have been provided
L6	with an agenda for today's meeting. I would
L7	appreciate having a motion for the adoption of
L8	the agenda.
L9	MS. MOHN: So moved.
20	CHAIR WALLACE: And do we have a
21	second?
22	MS. WALKER: Second.

1	CHAIR WALLACE: All in favor?
2	(Chorus of ayes)
3	CHAIR WALLACE: Opposed?
4	(No response)
5	CHAIR WALLACE: Thank you. I'd
6	now like to call to the podium our National
7	Coal Council legal counsel Karen Bennett with
8	Hunton & Williams to provide us with an
9	antitrust advisory.
10	MS. BENNETT: Thank you, Jeff.
11	All right, let me just take a quick minute to
12	just remind everybody that participation in
13	the meetings such as this where you bring
14	folks in and discussions are focused on an
15	industry, even when it's a part of a federal
16	advisory committee or FACA meeting, are
17	subject to antitrust laws.
18	And so it's just a good idea that
19	we pause and consider that all discussions,
20	including anything you say in the hall, the
21	restrooms, that these antitrust laws do
22	prohibit any discussions or conversations

1	about agreements or concerted actions that may
2	be construed as restraining competition.
3	I think everybody is fairly
4	familiar with these prohibitions. We do have
5	a copy of the National Coal Council's
6	antitrust guidelines available here if anybody
7	needs more detail than that.
8	But I would say that as your
9	counsel the Department of Justice does
LO	these laws are broadly interpreted and
L1	strictly enforced, and particularly sometimes
L2	with industry groups such as this.
L3	So, enjoy the meeting.
L4	CHAIR WALLACE: Thank you, Karen.
L5	It's now my pleasure to introduce
L6	our opening keynote speaker, Judi Greenwald.
L7	Please note her detailed bio that is included
L8	in your packets. But I'd like to highlight a
L9	few of her accomplishments.
20	She has more than 30 years'
21	experience working on energy and environmental
22	policy issues.

1	Prior to assuming her current
2	position she worked at the Center for Climate
3	and Energy Solutions and was responsible for
4	co-convening the National Enhanced Oil
5	Recovery Initiative.
6	She has served on the Advisory
7	Council for EPRI, on several panels with the
8	National Academy of Sciences, as a senior
9	advisor on the White House Climate Change Task
10	Force.
11	Ms. Greenwald currently serves as
12	Deputy Director for Climate, Environment and
13	Energy Efficiency at DOE's Office of Energy
14	Policy and Systems Analysis.
15	Her experience and expertise have
16	particular relevance with the National Coal
17	Council members who are intently focused on
18	addressing these critical issues on a daily
19	basis.
20	Please join me in welcoming Judi
21	Greenwald.
22	(Applause)

1	MS. GREENWALD: Thanks so much for
2	having me. I have a presentation in two parts
3	because at 11 o'clock last night when I was
4	trying to merge them I couldn't. So the
5	formatting got all messed up and I was tired.
6	So we'll do this in two parts.
7	And then you'll actually see on the second set
8	of slides why they're hard to merge.
9	One of the things that I'm still
10	getting used to even though I have actually
11	now been at DOE for a year I had my
12	anniversary two weeks ago which I know about
13	because on LinkedIn it sends
14	(Laughter)
15	MS. GREENWALD: all of your
16	contacts a notice that you're having a work
17	anniversary. So all these people sent me
18	congratulations on your work anniversary. So
19	that's how I found out that I actually was
20	having a work anniversary.
21	So I've been there a year. So I
22	don't have the excuse that I've actually used

1	for a long time, you know, I'm new to the
2	government, I don't actually know where things
3	are. I mean, at this point I really have to
4	be I can't use that excuse anymore. I've
5	got to be all in.
6	And I do say that, many of you
7	know I do struggle that I do I now
8	represent DOE, so I speak for DOE, so I can't
9	always say quite as much as I would like. So
LO	don't tempt with questions.
L1	So, the first part of the
L2	presentation is DOE's role in the President's
L3	Climate Action Plan.
L 4	I think many of you know about
L5	this so I'm going to kind of go through it
L6	really quickly so that you can have the
L7	opportunity to answer questions, most of which
L8	I'll be able to answer.
L9	So I'm going to talk about the
20	President's Climate Action Plan, mitigation,
21	climate resilience and the QER.
22	And the President's Climate Action

1	Plan many of you know was launched in June
2	2013. It's got three basic pillars - cutting
3	carbon pollution in America, preparing the
4	U.S. for the worsening impacts of climate
5	change and engaging internationally.
6	Some examples. I'm going to focus
7	more on the mitigation. That's a little bit
8	more of what you all work on.
9	I'm going to talk a little bit
LO	about impacts work and I'm not going to really
L1	cover international.
L2	And a lot of things that DOE is
L3	doing and the government is doing broadly have
L 4	to do with the Climate Action Plan. So to
L5	some extent some of this stuff is
L6	multipurpose.
L7	We're working on a lot of things
L8	with renewables, with developing an
L9	Interagency Methane Strategy which I'll
20	mention.
21	And I think that a lot of the work
22	that we do, efficiency standards, you can

1 think about as the right thing to do from an 2 energy perspective, but also has climate benefits. 3 4 But we also are specifically 5 focused as an administration on making sure we 6 work on mitigating climate change. 7 An interesting insight which I'll repeat again later is that the Quadrennial 8 Energy Review, which I'm going to talk about 9 10 in the second part, is actually started under 11 the CAP. It's actually part of the Climate 12 Action Plan. 13 So part of the Climate Action Plan 14 is that we have to think broadly about our 15 So it's not just about dealing energy system. 16 with climate, but dealing with climate in the 17 context of an energy system that works for 18 everyone. 19 I'm also very involved in the 20 Interagency Methane Strategy. The DOE's role 21 in this is we've been less focused on coal, 2.2 but I actually would be interested if people

1	have ideas about how we could do more on that
2	front.
3	This is part of the Climate Action
4	Plan. And it said curbing emissions of
5	methane is critical to our overall effort to
6	address climate change to achieve additional
7	progress.
8	The administration will develop a
9	comprehensive methane strategy and pursue a
LO	collaborative with state governments as well
L1	as private sector and cover all methane-
L2	emitting sectors.
L3	And there's three pillars. We're
L 4	big on pillars, I guess, in the
L5	administration. Assessing current emissions
L6	data and addressing data gaps, identifying
L7	technologies on best practices for reducing
L8	emissions, and identifying existing
L9	authorities on incentive-based opportunities
20	for reducing emissions.
21	As many of you may know we've been
22	very involved. The Secretary convened a

1 series of roundtables that were focused on the 2 downstream and midstream part of the natural 3 gas sector. And that's been a big focus of 4 ours, at least at the moment. 5 Certainly the methane issue is 6 much broader. It comes from all kinds of 7 sources including a lot of agricultural 8 sources. 9 We at DOE have been more focused, 10 obviously, on the energy sector. And this 11 year we've been mostly focused on the downand midstream part because, as I'll talk about 12 13 later, that has the same boundaries as the 14 Quadrennial Energy Review. 15 This year we're focusing on 16 transmission, storage and distribution. 17 focused on the methane emissions from natural 18 gas for that. So that's been our focus this 19 year. 20 Methane strategy is much broader. 21 Possibly next year we'll get more into other 2.2 issues, including, for example, coal in that

1 context.

2.2

Probably the biggest-ticket item in the Climate Action Plan is the power plant rule that EPA proposed in June of this year.

This is from the President's

Climate Action Plan and in particular there

was a Presidential memo to EPA in light of the

Climate Action Plan that specifically laid out

a few things that I think are of particular

interest to DOE.

And basically the memo that the President sent to EPA saying, you know, we need you to work on this rule, and then they proposed the rule just this past June, said that they need to maintain the continued provision of reliable and affordable electric power, allow the use of market-based instruments, performance standards and other regulatory flexibilities, tailor regulations and guidelines to reduce costs and enable continued reliance on a range of energy sources and technologies.

1	And if you sort of look at that
2	part you sort of see that there's a lot of
3	energy in that. And so we at DOE are
4	certainly concerned with all of these issues
5	and are thinking actively and playing an
6	active role in considering the rule and making
7	sure that we can be helpful to states.
8	So, the process that the
9	Presidential memorandum laid out is that EPA
10	was to launch their effort through the states.
11	And you've all seen that's what they've been
12	doing.
13	And so the Department of Energy
14	were actually specifically called out and
15	other federal and state agencies.
16	And so we have the role of
17	providing the best technical information we
18	have to all of the parties, including of
19	course EPA and to the states.
20	And we have a particular interest
21	in helping states and are now offering
22	technical assistance to states who need it to

1 explore the sort of energy system aspects of 2 this role. And particularly things like with 3 4 energy efficiency where we have a lot of 5 expertise, for example, in how you actually 6 measure energy efficiency. 7 And of course reliability, that's 8 a key interest of ours. And again, we're very interested. We're starting to think a lot 9 10 about that and very interested in other 11 people's thoughts about how you actually think 12 about reliability and make sure that it's 13 addressed in the context of the clean power 14 plant. 15 This is our website that we have 16 recently stood up on state, local and tribal technical assistance. 17 18 This is much broader than the EPA 19 rule, but it includes it. It's an all-of-the-20 above approach to technical assistance. 21 Throughout DOE there are offices 2.2 that offer states technical assistance. We're now trying to make it easier for states to find the information that they need.

Hopefully you can tell from the picture it's everybody. It really is all of the above. The Secretary, and actually this is true of me, in fact, was into all-of-the-above before it was cool.

And this is the Secretary and certainly the policy office really thinks that you have to look at all of our energy resources and take best advantage of them.

So we are looking to help folks.

They don't have to necessarily go in through
the individual offices although they can get
help that way.

But also this is a portal so that if you have a broad question, you're not sure where to start, this is to sort of help state and local officials come in and get the assistance that they need on any kind of energy issue, including that might be relevant to the clean power plant.

So, I'm also going to talk a little bit about some of our -- we have a lot of other work on mitigation so I'm just trying to give you some highlights.

We're also doing a lot of work on resilience. It's interesting that the lingo is changing a bit. I have, the guy who works for me, he's on point on resilience as he used to work in adaptation and now he works on resilience because that's what people call it now. I don't know, somehow I guess the term polls better.

And so this is about building stronger and safer communities and infrastructure, protecting our economy and natural resources and using sound science to manage climate impacts.

And this is a report that we put out last year, it's been over a year ago, on U.S. energy sector vulnerabilities to climate change and extreme weather. Many of you may be familiar with it.

1	And we're now in the process
2	and everything sort of takes longer in the
3	government than I had hoped we are now in
4	the process of doing follow-on work on this
5	where we're looking at the vulnerabilities in
6	a more regional and fine-grained context. So
7	looking region by region in more detail on
8	what we can learn about vulnerabilities.
9	And we're also looking more at
10	solutions. So we're very interested in what
11	it is that folks can do in the energy sector
12	to become more resilient.
13	And this feeds into a number of
14	different processes. There's actually a state
15	and local task force that's looking at
16	resilience that reports into the
17	administration White House process.
18	And there's also an Interagency
19	Climate Resilience Council and my boss,
20	Melanie Kenderdine, co-chairs the
21	infrastructure piece of that Resilience
22	Council. So there's lots of places this fits

1 in.

2.2

It also fits in the Quadrennial Energy Review which is also looking at resilience questions.

And if you're familiar with the report this will be a little boring, but for those of you who are interested you can -- if you take a look at the report there's a lot of interesting anecdotal information mostly. We don't have a great comprehensive view of all of the issues that are occurring.

has vulnerability to climate conditions and this is something that we're looking at.

Whether it's low water levels that reduce hydropower, or wildfires damaging transmission lines, or flooding issues in different parts of the country, lower river levels that can affect barges, cooling water intake or discharge that's too hot, there's all kinds of issues that the energy sector itself has to worry about in terms of climate and extreme

weather, and particularly in light of climate
change.

And that's what the report talks about.

And then it also starts to get a little bit into solutions. And this is where we want to do more work and would definitely welcome input on this, about what it is that one actually can do to become more climateresilient. What kinds of investments can you make to make your systems more flexible, more resilient to be able to withstand storms.

This could be anything from just hardening infrastructure to a better use of demand response, to making your various subprocesses using wastewater, for example, instead of clean water. There are ways that you can deal with your -- water availability can be an important constraint for power systems and using different sort of nontraditional water supplies is what they refer to.

1 So that's kind of what we're up to 2 broadly on the Climate Action Plan. I'm happy 3 to answer questions about that. 4 And then sort of sequewaying into 5 my next presentation which hopefully someone 6 can find is the Quadrennial Energy Review is 7 a big focus of our office, the Energy Policy 8 and Systems Analysis. And this is something that 9 10 President Obama initiated in January of last 11 vear. The first installment is due in January 12 this year so we're really crunching on that. 13 And I'll get into that a little bit. 14 And the idea is to take a really 15 comprehensive view at our energy system and 16 make sure that it's meeting all of the goals 17 that we have. 18 And it's government-wide, it's not 19 just DOE. DOE is called the Secretariat for 20 the Quadrennial Energy Review, but the work is 21 actually being done across the federal

government. And we have a big job actually

1	just to coordinate that process.
2	It's being coordinated out of the
3	White House and we are sort of staffing that
4	whole process. But it's really since
5	energy, as many of you know, is really not
6	just a DOE issue, energy is dealt with in all
7	parts of the federal government. So it really
8	is an administration-wide effort to develop a
9	comprehensive view of what we can do on
LO	energy.
L1	So, how do I pull up the next one?
L2	I'll just wait.
L3	So while that's coming up I'll
L 4	just tell you a little bit about coal in the
L5	QER.
L6	The Quadrennial Energy Review,
L7	we've kind of changed the meaning of the word
L8	"quadrennial."
L9	So we're not doing a study every
20	four years which is what I'd initially thought
21	"quadrennial" meant and, in fact, that's
22	generally what it means.

1 But what we're doing is we're 2 basically doing a Quadrennial Energy Review 3 but in four parts. So every year we'll 4 produce some piece. 5 The piece for this year is energy 6 infrastructure for transmission, storage and 7 distribution. 8 And so given that context where does coal fit into that? And I would say that 9 10 for QER what we're calling 1.1 because the next year will be 1.2, I would say there's 11 12 more equities for coal likely in future 13 Quadrennial Energy Reviews than in this one. 14 We'll not be considering things 15 like safety, environmental performance, 16 productivity and so on on the coal power 17 plants or coal production. That's sort of not 18 in scope this year. 19 So, I think a lot of the issues or 20 the pros and cons of coal utilization 21 technology -- so I think a lot of the issues 2.2 that you deal with are more likely to be in

1 future increments of the QER. 2 So, I think that this is in a way, 3 to make virtue out of necessity, I think you 4 all might be actually lucky because this year 5 while we've been starting up our office and 6 doing the first QER we've been very rushed. 7 And I think that next year we'll have more 8 time. And I think you all might already 9 10 want to start thinking about how you can feed 11 into future QERs that will take on other parts 12 of the energy system. 13 So the things that are in scope 14 this year that you might be interested in is 15 with the increase in crude oil by train. 16 That's actually causing rail system effects 17 which have and actually are having effects on

And I think that that is something that will be -- and I know that that will be something we'll talk about in the QER, what's happening to the railroads as oil -- oil by

you all.

18

19

20

21

1 rail, how does that compete with other things 2 that move by rail and what does that mean for our system. So we will be talking. 3 4 been doing some analytical work on that and we 5 will be talking about that in the QER. 6 There's particularly examples, as 7 I understand it, that there were coal-fired 8 power plants in Wisconsin and elsewhere had trouble getting the coal that they needed 9 because of rail constraints. 10 So I think that 11 those issues will -- I know that those issues 12 will come up. 13 We're also looking into what are 14 the plans of the private sector to address 15 freight rail capacity. So again, that's in 16 scope too. 17 The Surface Transportation Board 18 recently required railroads to report on a 19 weekly basis on the speed of deliveries of coal and other commodities. 20 21 Will this produce positive results

for utilities? What other levers exist for

1 federal and state governments to assist in 2 addressing these capacity, service and 3 reliability concerns? So that's all part of 4 what we're doing. 5 Again, not sort of the main thing 6 like clean power, how do you make coal 7 cleaner, all those kind of things. really not this year. 8 I should also mention a couple of 9 10 other things that are in scope. 11 There's a lot more crude moving by 12 barge than we've seen before. And also that's 13 potentially got issues for coal. And is that, 14 again, displacing coal, and what does that 15 mean for, for example, power plants in the 16 Southeast. 17 And we're also interested in what 18 the movement of all that coal and crude on the 19 inland waterways does with regard to the age, 20 maintenance and refurbishment and replacement 21 of the nation's two hundred some odd locks and

dams.

1	I've actually been learning some
2	about locks and dams, and apparently a lot of
3	the locks that we have are still hand-cranked.
4	There's just a lot of old infrastructure in
5	that world which I didn't know about.
6	We're also looking into port
7	facilities and associated infrastructure, and
8	looking at what implications that might have
9	and what is also competition potentially for
10	LNG. You know, all the different ways that
11	the whole energy system moves energy around
12	and what might that mean for coal as well.
13	We're also looking at the status
14	of CO2 EOR pipeline infrastructure. That
15	might be a way that we back in a little bit
16	into some of these issues. But that is
17	something that we're looking at as well in the
18	context of this QER.
19	We're also looking at air
20	emissions and ports and rail yards which again
21	may have some implications for coal.
22	So this, can anyone read this

1	slide? Yes, okay.
2	So, we have this habit in the QER
3	of making slides that I think are too busy.
4	And this is why I couldn't merge the other
5	ones. I sort of lost half the information
6	when we tried to merge.
7	So this is basically the story of
8	what we're doing in the QER. We're trying to
9	look at minimal environmental footprint,
10	affordability, flexibility, safety, robustness
11	and scalability.
12	Sort of how do you get an energy
13	system with all those attributes. What is it?
14	How close are we? What do we need to do to
15	get there?
16	This is the QER schedule and this
17	is why I was working on this presentation at
18	1 o'clock last night because we are in so
19	we are in this October place. And this is
20	where we're just bringing all of this work
21	together.
22	Because we only just got started

1 as an office about a year ago and we only 2 started the QER in January, and so lots of 3 things were happening at once, we're doing a 4 lot of things in parallel. 5 We're doing synthesis analysis. 6 We're doing white paper and technical paper 7 scenarios and modeling. We've got a bunch of 8 working papers in train. I actually had a 9 deadline for a working paper yesterday so 10 that's why things were a little nuts for me. 11 So there's just all of this analysis that's 12 coming in and being synthesized. 13 And of course we've had a lot of 14 stakeholder input. We've had 14 meetings 15 which I'll show a slide on around the country 16 getting input from stakeholders. 17 Hopefully you all are aware that 18 the deadline for comments was Friday, although 19 I imagine we'd welcome input from you if we 20 can get it as soon as possible. 21 And so the entire process now is

we're synthesizing, we're analyzing, we're

1	doing scenarios. We're also working with
2	other agencies to make sure that the entire
3	federal government equities are taken into
4	account.
5	And then the idea is to get most
6	of that work done in terms of an actual
7	report. And then it goes through interagency
8	review process which as you know can take
9	quite a bit of time.
10	So this is a little bit about how
11	we're thinking. There is the electricity,
12	natural gas and liquid fuels is kind of the
13	categories that we've been talking about.
14	Of course there's lots of
15	crosscutting. I tend to do a lot of
16	crosscutting work because climate is
17	crosscutting.
18	We're doing a lot of work on
19	interdependencies like gas-electric
20	interdependency is something that we're
21	looking at.
22	Energy transport infrastructure

1	interdependencies like I mentioned earlier.
2	Land use and siting.
3	And then issues like, for example,
4	conventional air pollution from stationary
5	TS&D sources. And also as I mentioned methane
6	and some of the other things that we talked
7	about.
8	So there is a particular paper
9	I don't know if I can figure out how to show
LO	it but there is an oil by rail safety
L1	paper, and there's also coal by rail but I
L2	guess that isn't shown on this slide.
L3	So I think there is there's a
L 4	lot that we're doing that impinges on you.
L5	But again, it's not the central kinds of
L6	issues that we generally think about for coal.
L7	And oh here, here's the coal by
L8	rail paper is under liquid fuels for some
L9	bizarre reason.
20	So there's as you can see a ton of
21	stuff. A lot of our work is going to be
22	synthesis and we will definitely need we'll

1 be taking into account stakeholder input as 2 much as we can get it. 3 This is a potentially interesting 4 example for what we're looking at with the 5 pipeline, rail, barge and intermodal issues. 6 And this is, again, an area that you all might 7 be interested in. 8 And you kind of see the beginning of what the effects, the sort of key cause 9 10 that all of these other things are kind of 11 trying to adjust to is this incredible 12 increase in oil by rail. And we're sort of looking quite 13 14 deeply. I think this is something everybody's 15 noticing, but we're trying to look really 16 deeply in what the impacts of that are for the 17 energy system as a whole. 18 And this is another example, not 19 specific to coal, but of the kinds of 20 vulnerabilities that we're looking at -21 hurricanes and flooding, destructions of crude 2.2 imports potentially.

1	And this is a list of our public
2	engagement meetings. Hopefully you all have
3	been participating, but if not let me know and
4	we'll figure out. If there's input that you
5	want to provide we'll get it in somehow.
6	So we did have these 14 meetings
7	around the country. And this is really
8	supposed to be, and we will make sure that it
9	is, a process that's inclusive, that makes
10	sure that we take into account a range of
11	views within the government as well as outside
12	the government.
13	So with that I would be happy to
14	take questions and thank you.
15	(Applause)
16	MS. GELLICI: Any questions for
17	Judi?
18	I'll start out with one, Judi.
19	This is Janet Gellici.
20	I would ask if you do have a
21	question, by the way, for the transcriber if
22	you'll give your name and affiliation, please.

1	So, Judi, thanks again for being
2	here. I appreciate it. It sounds like you've
3	been incredibly busy.
4	One of the things that we're
5	interested in at the Council is enhanced oil
6	recovery, and I know that's a topic that's
7	near and dear to your heart.
8	So, how is that being addressed
9	right now in the QER, or is it being covered?
10	That might have flown by on one of your
11	slides.
12	MS. GREENWALD: Right. So, for
13	this QER the only thing that we're looking at
14	are CO2 pipelines because that's all that's in
15	scope.
16	But I believe, and we don't have a
17	decision yet on what the scope is for next
18	year, but I'm fairly confident that sometime
19	in the next three years we will look at more
20	broadly CO2 EOR in the QER.
21	I also am looking, as many of you
22	know I have a history of great interest in CO2

1 EOR.

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And I'm looking in the context of our analytical work making sure that we have the best information on the costs of carbon dioxide enhanced oil recovery, and how that can enable carbon capture and storage, and also increase domestic oil production.

So that's something that we're incorporating in our analytical work. I have a work stream to make sure that we're updating all of our cost information so that when we do any policy analysis that's part of the picture.

I'm actually -- I think you all know this, but you do have a Secretary and certainly with Julio Friedmann you have a leadership who's very interested in carbon capture and storage and CO2 EOR.

So I think we have -- I don't at least feel in this context in this DOE that I have to fight for interest in that. I think that that's something that we have a lot of

1	interest in.
2	And I think it's more
3	operationalizing and making sure that we take
4	advantage of the best available information.
5	That's another thing I would
6	welcome input on, if there are things you
7	think that we ought to be doing on CO2 EOR
8	that we're not. I think that would be of
9	great interest and I'd certainly be very
10	interested in doing that.
11	But we are doing a little bit of
12	work on that and I'd say more later with the
13	QER.
14	MS. GELLICI: Wonderful. The
15	National Coal Council completed a study on
16	enhanced oil recovery in June of 2012 and I
17	think there may be some very relevant bits in
18	there. So I'll follow up with you on that.
19	MS. GREENWALD: Terrific.
20	MS. GELLICI: So, thank you.
21	Questions?
22	MR. CARR: I'm Mark Carr with

1	Channel Design Group.
2	I'm in the water transportation
3	business. A lot of that is fuel and energy,
4	but there's other commodities too.
5	Your corresponding agencies would
6	be the Corps of Engineers and the Coast Guard.
7	I hope that they've been supportive.
8	But a challenge with the Corps of
9	Engineers, they're terrific engineers, but
10	they're the executive focus is toward being
11	an environmental restoration organization.
12	So, there might be some tension
13	within the organization of drilling down into
14	the questions that you're asking because
15	they're leaning toward a different mission.
16	So I'd be happy to be a resource
17	to you folks.
18	MS. GREENWALD: Actually, that
19	would be great. If you could give me your
20	card after that would be good.
21	We are finding, and this is
22	it's probably this might be one of our most

1	boring but most important recommendations is
2	that we're identifying a lot of data gaps.
3	There's just a lot of lack of
4	information on particular issues. We're sort
5	of surprised what we can't find.
6	And so I think that actually may
7	be one of the key there's going to be like
8	a set of these. You know, we were trying to
9	find this data and nobody had it.
10	And that's actually something we
11	need to do better on as a government and as a
12	society. So that would be I would love to
13	consult with you on that.
14	MR. ALI: Sy Ali with Clean Energy
15	Consulting.
16	MS. GREENWALD: Hi.
17	MR. ALI: We all know that forests
18	are a major source of CO2 absorption. Recent
19	wildfires in the West are destroying that
20	resource. Is there any plan in your program
21	to include advanced or accelerated
22	reforestation of those areas?

1	MS. GREENWALD: So, yes, broadly
2	there's within the administration there are
3	definitely people working on forestation.
4	That's mostly out of USDA and the Forest
5	Service. I'm less involved in that particular
6	thing.
7	What we look at for our work at
8	the moment is on what's the vulnerability of
9	the energy sector to forest fires, and what
LO	can one do about that in that context.
L1	But yes, that is definitely part
L2	of the broader Climate Action Plan, but it's
L3	not work that I'm particularly focused on.
L 4	And it's interesting because DOE
L5	does a lot of different things, but that's
L6	probably not a big focus of ours.
L7	But I know that USDA and the
L8	Forest Service are doing work in that space.
L9	MS. GELLICI: Other questions?
20	MS. OBENSHAIN: Hi, Judi, this is
21	Karen Obenshain of Edison Electric Institute.
22	You mentioned that in this

1	particular QER you're looking at oil by rail
2	as well as coal by rail.
3	And you did mention one decision
4	the STB had made on reporting by the rails on
5	their delivery success.
6	What is your interaction with STB,
7	or are you asking them for input?
8	MS. GREENWALD: So, yes.
9	Basically I have another very hard-to-read
10	chart of all of the interagency process. I
11	mean, it can make your head spin.
12	Basically every federal agency,
13	everybody is involved, and we're getting input
14	from all of them.
15	And it's been interesting because
16	it depends sort of who you get to at different
17	agencies. Some sort of just want to review
18	what we did, and other people actually want to
19	do work and give us stuff. So it's been kind
20	of uneven.
21	So I'm not specifically sure about

1	are reaching out to everyone. And when I say
2	"we" it's really the White House that's making
3	sure that all of the agencies are a part of
4	it.
5	But we have to operationalize that
6	and make sure that the information is used and
7	that we share everything with everyone.
8	So it's really quite, just a
9	there's logistics of this which I think is
10	really important. I really think it's
11	important that we have an integrated energy
12	strategy.
13	I mean, that's one of the reasons
14	I came to DOE to work on this. Energy is just
15	done all over the place. And it's really, you
16	know, one could think about a reorganization
17	and all that sort of thing which is, you know,
18	impossible.
19	But I really think it's probably
20	impossible in general to get all of the energy
21	stuff under one agency or department.
22	So really we just have to

1	coordinate better and make sure that we have
2	an overarching that then we're all aligned in.
3	And that's kind of the idea.
4	I should say, I don't know if I
5	mentioned this, this recommendation to do a
6	Quadrennial Energy Review in this coordinated
7	manner came out of the President's the I'm
8	trying to remember. The Sustainability
9	Advisory Board? I'm trying to remember what
10	it was called.
11	But Secretary Moniz was on that at
12	the time so he sort of describes it that he'd
13	sent a pass to himself that he then caught
14	when he got here.
15	(Laughter)
16	MS. GREENWALD: So we're actually
17	operationalizing. It's PCAST, that was
18	President's Council on whatever it stands
19	for.
20	PCAST made this recommendation and
21	Secretary Moniz, at that time Professor Moniz
22	was one of the people recommending it. And

1	now as Secretary Moniz he's implementing it.
2	MR. JAMES: Yes, Revis James, the
3	Electric Power Research Institute.
4	I just wanted to understand what
5	the purpose of the QER is and how it will be
6	used.
7	Is it an interagency coordination
8	tool? Is it a policy information tool? Is it
9	a DOE R&D strategy tool? Can you comment on
10	that?
11	MS. GREENWALD: How do I get this
12	back up?
13	MS. GELLICI: Can we get the
14	slides back up? Just a second.
15	MS. GREENWALD: While I'm waiting
16	for that, the goal is to actually make
17	recommendations and kind of an action plan.
18	So the idea is to not just
19	coordinate which is part of it, but to sort of
20	coordinate toward an end. So the idea is that
21	we will come out with a set of integrated
22	long-term objectives.

1	So, outline of legislative
2	proposals to Congress. This is going to
3	include executive actions that we can sort of
4	collectively agree we're going to do.
5	Programmatic, regulatory, fiscal. So there
6	will be budgetary implications of this.
7	And then the coordination. So
8	it's all sort of coordination for a purpose,
9	a set of purposes and a set of objectives. So
10	we're actually going to get to the point.
11	This is going to be we talk
12	about recommendations a lot. You'll sort of
13	hear when we talk about the QERs we're going
14	to come out with recommendations.
15	Really it's sort of an action
16	plan. Because we're recommending to
17	ourselves. And that's the idea, is that this
18	is going to actually be an action plan and
19	like a roadmap for what we're going to do.
20	And that's one of the reasons that
21	we didn't want to, or that the Secretary
22	didn't want to wait four years.

1	He wanted us to start getting
2	going on pieces of this so that we'd have
3	actionable stuff. We'd have a plan, we'd then
4	start executing on that as we did the next
5	installment. So that's the idea is that this
6	is actually going to turn into things that
7	we'll actually do.
8	So, for example, these data gaps
9	that I mentioned. We're actually the idea
10	would be we identify them and then we actually
11	figure out how to fill them so that we don't
12	have those gaps anymore.
13	MS. GELLICI: To close things out
14	what I heard was that it's not too late to try
15	and get some information into you, but hurry,
16	hurry, hurry, which we'll do. And we do
17	appreciate Judi.
18	Also, just for planning purposes
19	so we can start thinking ahead. The next
20	segment of the QER is devoted to?
21	MS. GREENWALD: So, we're waiting
22	for a decision on that. That's not DOE's

1 decision, that's a White House decision. 2 This is co-chaired by OSTP and the Domestic Policy Council. So they're the co-3 4 chairs. And it's Dan Utech and John Holdren. So it's -- we're in discussions 5 6 actually about QER 2 now, but there has not 7 been a decision yet about what the scope is. 8 Or QER 1.2 since this is the second part of a four-part series. 9 10 So we don't know, but it will be 11 other than TS&D. And I would be surprised if 12 it didn't have more of the equities that I described that I see as the high priorities 13 14 for the coal industry in it. 15 So I think as soon as we have that 16 which will hopefully be sooner than we had it 17 last year I think that we'll be able to get 18 going and we'll welcome input. And as early 19 as possible would be good. 20 And when I -- I should say since 21 I'm speaking for DOE, you know, officially the 2.2 comment period was over on Friday.

1	But you know, I think that because
2	you're an advisory committee I think there
3	would probably be a way to fit it in.
4	But I would hurry because as you
5	saw all that work is in train. And I wouldn't
6	want you to miss any boats so to speak. Or
7	barges.
8	MS. GELLICI: Thank you.
9	(Applause)
10	CHAIR WALLACE: Thank you, Judi,
11	for sharing your perspectives.
12	Now, I would like to turn the
13	program over to Mike Durham, the vice chair of
14	the National Coal Council to introduce our
15	next two keynote speakers.
16	VICE CHAIR DURHAM: Thank you,
17	Jeff. I appreciate the opportunity this
18	morning to introduce our next speaker, Kim
19	Greene, executive vice president and chief
20	operating officer at Southern Company.
21	Ms. Greene oversees Southern
22	Company's system of operations including

1	generation, transmission, engineering and
2	construction services as well as planning and
3	research in environmental affairs.
4	Ms. Greene is a native of
5	Knoxville, Tennessee, earned her bachelor's
6	degree in engineering science and mechanics
7	from the University of Tennessee, earned a
8	master's degree in biomedical engineering from
9	the University of Alabama, and an MBA from
10	Samford University.
11	Ms. Greene is a member of EPRI's
12	board of directors and recently served as
13	EPRI's board chair. So please join me in
14	welcoming Ms. Greene.
15	(Applause)
16	MS. GREENE: Thank you very much,
17	Mike, and thank you, Jeff and the rest of the
18	National Coal Council for inviting me this
19	morning. It's a privilege and a pleasure to
20	be here.
21	It's nice to look out and see some
22	faces that I haven't see for awhile. Mike

1 Duncan, speaking of my growing up in 2 Knoxville, Tennessee, I had the pleasure of working with the Tennessee Valley Authority 3 4 for about five and a half years. 5 And during that time Mike was on 6 the board and served for a time as the 7 Appreciate now your leadership at chairman. ACE. Thank you very much. 8 Also, Jim Hunter with IBEW. 9 10 certainly there are thousands of employees who 11 are bright and talented and committed that we 12 depend on every day to provide the clean, 13 safe, reliable, affordable electricity to our 14 customers. 15 And we appreciate the relationship 16 and the partnership that we have with the IBEW 17 and look forward to that continuing. So nice 18 seeing you as well. 19 So as I mentioned, our goal at 20 Southern Company, and certainly many other 21 utilities is that we are here to provide 2.2 clean, safe, reliable and affordable

1	electricity.
2	And balancing all of those
3	elements takes a lot of time and care and
4	thought.
5	And trying to be too overweight on
6	one might underweight another in a way that's
7	difficult for our customers.
8	And I will say that at Southern
9	Company we have a philosophy that we call the
10	circle of life.
11	And at the center of the circle of
12	life are customers. And every decision we
13	make we do with the customer in mind.
14	We still have over 260 local
15	payment offices open within our service
16	territory. We serve most of the State of
17	Alabama, Georgia, parts of Florida and
18	Mississippi.
19	Forty-eight percent of our
20	customers have an annual income of \$40,000 or
21	less.
22	I've walked into these payment

offices and I've seen someone walk up to the window and greet the person behind the other side of the counter by their first name and pull out of his or her pockets cash.

And tell the person that's what

I've got this week and I'll be back next week

with some more. Thanks for keeping my heat

on, my air conditioning on, my refrigerator

going in the meantime.

And with the large population of people that we have who are making baseline economic kitchen-table decisions every day we are obviously focusing on the affordable part of clean, safe, reliable and affordable, maybe more than some others.

And for years the ability for us
to be able to provide that clean, safe,
reliable, affordable power has been rooted in
our well-running, very efficient and reliable
coal fleet.

And over the years we are shifting from at one point, in fact, back in the

2.2

1 sixties 85 percent of our electricity came 2 from coal generation. Last year that was less 3 than half of that, in the forty-something 4 percent. 5 Over time of course we've added 6 nuclear, we've added natural gas, we have 7 hydro, we have energy efficiency. 8 And just as Judi mentioned, the all of the above, I think that's something 9 10 that a lot of people were talking about even 11 before it was cool, and certainly something 12 that our company and others really believe in 13 deeply as the best way to meet those 14 obligations that we have to our customers 15 every day. 16 We provide a product that people 17 cannot live without, at least not for very 18 long, and in some cases not even for a moment. 19 So again, we take that obligation very 20 seriously. 21 And we've embarked at Southern 2.2 Company in trying to maintain the ability to

1	use all of those energy resources for the
2	foreseeable future.
3	Let's talk about coal. Even back
4	in the sixties I mentioned when we were
5	producing as much as 85 percent of our
6	electricity from coal we began a very strong
7	push in research and innovation.
8	We knew we needed to ensure that
9	these resources would be used and useful and
LO	available for our customers into the future.
L1	And a gentleman who at the time
L2	was not the CEO of Southern Company but later
L3	became the CEO, his name is Alvin Vogtle.
L 4	Some of you may have heard of Alvin Vogtle.
L5	He actually is the person who the
L6	movie the Great Escape is about. He was a war
L7	pilot. He was a POW during World War II and
L8	he tried seven times to escape and finally
L9	did.
20	He was patient, although maybe
21	some might argue about that, but he
22	persevered. And certainly that kind of a

1	culture and characteristic is important for
2	this industry.
3	So, Alvin Vogtle came to Southern
4	Company and the CEO at the time Harley Branch
5	and he got together and said we've got to find
6	the best and the brightest minds because we've
7	got to innovate our way through this.
8	We can't give up on these
9	technologies. We've got to find ways to make
LO	them better.
L1	And Alvin Vogtle went and found a
L2	man who at the time was the director of
L3	research at Virginia Polytechnic Institute,
L 4	but he had a Ph.D. from University of
L5	Tennessee, my alma mater.
L6	And brought that man to Southern
L7	Company. And they developed a team of
L8	researchers. And for over 50 years Southern
L9	Company has invested in robust and proprietary
20	research.
21	We partner with EPRI. It's a
22	pleasure to be on that board. And certainly

1 EPRI represents a great opportunity to 2 leverage all of the resources from the electric utility industry to solve problems 3 4 that all of us are interested in. 5 But again, over the past 50 years 6 we've focused on how to make coal cleaner and 7 more efficient. 8 We're still doing that. And 9 thanks to our very good partnership with not 10 just EPRI and the other industry participants 11 but also DOE we've worked for the last couple 12 of decades to perfect a gasification 13 technology that we are now building in 14 Mississippi. 15 It's our Kemper facility. 16 state of the art coal gasification technology that uses low-grade coal lignite that is 17 18 plentiful in that part of Mississippi and 19 gasifies that to create electricity. 20 We're capturing 65 percent of the 21 carbon and we're putting that in a pipeline 22 and sending that to companies to use for

1	enhanced oil recovery.
2	It's a wonderful opportunity,
3	uniquely situated in terms of the availability
4	literally at the mine mouth for the coal and
5	the close availability to the coast for the
6	desirous use of the CO2 for enhanced oil
7	recovery.
8	So, we are committed to making
9	coal viable for the future, keeping coal
LO	viable.
L1	We've also, as I mentioned, moved
L2	into natural gas in a way that we think is
L3	appropriate. We're not overweighting natural
L4	gas but having the ability to utilize lower-
L5	cost natural gas when it's available makes
L6	sense for our customers.
L7	Now, at some times lower-cost
L8	natural gas is not available, and we certainly
L9	experienced that this past winter during the
20	polar vortex.
21	When during that period of time
22	and as we've gotten through the summer as

1	Southern Company finds itself actually peaking
2	this year in the winter. We have always
3	peaked in the summer. But this year it was so
4	cold we peaked in the winter.
5	And so we had a huge demand. And
6	in fact, we had nearly our all-time peak as
7	far back as 2007 when the economy was going
8	very, very strongly.
9	So we had to provide electricity
10	to our customers and at the time natural gas
11	prices were soaring.
12	And certainly there are stories
13	you've all read about natural gas prices being
14	as high as \$120 an MMBtu in the Northeast
15	United States.
16	Fortunately it wasn't that high
17	where we are. We're closer, again, to more
18	pipelines and more access. But natural gas
19	was still much more expensive.
20	And we were able to use the low-
21	cost coal that we had and run our coal fleet
22	in a way that actually saved our customers

over \$100 million in fuel charges.

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This flexibility that our diverse portfolio provides is the best answer, we believe, for our customers. And we believe we've got as much flexibility as anybody, but we've got to continue to improve that flexibility.

So again, in addition to coal and gas there's nuclear. Nuclear has to be a part of the picture.

And I'm proud to have worked at TVA and Southern, two of the three companies that are building nuclear.

Of course, TVA is completing a unit that was started back in the late seventies and early eighties. And Southern Company is pursuing new generation, the advanced passive Westinghouse design, at our Plant Vogtle which I must say I think is fitting given the namesake of that plant for us to be pursuing this new generation of nuclear.

1 Of course, there are renewables. 2 And within the Southern electric system wind 3 is not as prevalent as in the Midwest, but we have entered into some wind contracts. 4 So 5 we're getting wind by wire. 6 And we're also entering into some 7 solar -- actually, it's not necessarily solar 8 We are building some solar plants contracts. within the State of Georgia. 9 10 And over the next couple of years 11 the State of Georgia will have the largest 12 amount of solar power in a state that does not 13 have a renewable portfolio standard mandate. 14 So we are pursuing renewables where it makes 15 sense. 16 And then of course there's energy 17 efficiency which has to be a part of the mix 18 too. 19 And we do want people to use 20 electricity more wisely. We want our 21 customers to be educated and make better 2.2 choices.

1 I often will talk about the fact 2 that this industry with all that we say about our focus on the customers, and we want them 3 to be satisfied, it's a little ironic that we 4 5 actually shock our customers often once a 6 month when they receive a bill. 7 They open it up in the middle of September, often having no idea what to 8

September, often having no idea what to expect, and when they see that bottom line number they're usually surprised.

Some people are surprised and still very grateful to have had the comforting cooling during those hot summer months.

But how can we communicate with our customers more? And certainly Southern and many other utilities are embarking on automated metering systems so that our customers can get information online.

And in fact, right now if I pulled up the Georgia power website I could pull up my account and show you all what my bill is so far this month, and what it's estimated to be

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1 by the end of the month based on my current 2 usage patterns. 3 We had some storms roll through 4 Alabama and Georgia yesterday. I could pull 5 up and see where the outages are and what the 6 estimated restoration times are. 7 Providing information to our customers is very important and we want them 8 9 to be wise consumers of our product. 10 But at the same time we also 11 believe that in many cases electricity can be 12 the better choice compared to other energy 13 options. 14 I'll just give you one example. 15 The Savannah Port, one of the largest ports in 16 the country, one of the largest particularly 17 on the east coast, had had very large gantry 18 cranes fired by diesel motors. 19 They have converted all of those 20 cranes to electric cranes. For Georgia Power 21 that is a tremendous additional load, as much 2.2 as 35 to 40 megawatts.

1	However, it is a much better
2	environmental choice for that port. It's a
3	more economic choice. It's a safer choice.
4	And so therefore where electricity
5	usage makes sense we want to promote the
6	selection of electricity.
7	Again, we want wise consumers of
8	energy, wise consumers of our product and
9	certainly want people to have access to. And
10	we have some of the most robust energy
11	efficiency programs in the country.
12	But at the same time, electric
13	vehicles and electrification in many other
14	parts of the economy makes a lot of sense.
15	And we want to make sure that our customers
16	are not penalized because our electricity
17	usage may, in fact, be growing.
18	Coal is a workhorse of this
19	economy. Today it provides about 40 percent
20	of all of the electricity generation.
21	It's very available, very
22	abundant. Twenty-seven percent of the coal

1 reserves in the world are in the United 2 States. We are the Saudi Arabia of coal and we should absolutely find a way to use that 3 4 resource. 5 I've already talked a little bit 6 about innovation and that is a way for us to 7 move forward, but let me talk about some of 8 the headwinds that coal is facing, and certainly not the least of which are some of 9 10 the environmental regulations that we see in 11 front of us. 12 They threaten to remove coal from 13 the energy mix rather than work to find a way 14 over a reasonable period of time to innovate 15 and make the continued use of coal viable. 16 Certainly EPA's new source 17 performance standards essentially eliminate 18 coal as a future generation option. 19 And the proposed greenhouse gas 20 emissions guidelines for existing sources is 21 an overreach in our mind by EPA. 2.2 We see the proposal as unworkable,

1	and increasing electricity prices, and hurting
2	reliability, in four areas particularly.
3	Now, I'm an engineer. One of the
4	first things I did at Southern Company was
5	chase Btus. I did synthomodels which are
6	essentially heat balances and I worked with
7	our engineers in the plant.
8	And at all of our plants we have
9	at least one person and in many cases a team
10	focusing on literally every day chasing the
11	heat rate, getting rid of wasted Btus,
12	lowering the heat rate.
13	How can we make the efficiency of
14	our plants as great as possible? And that's
15	part of what I did early in my career.
16	And the thought that there is
17	still 6 percent reduction left at our plants
18	is just not reasonable.
19	The unprecedented expansion of
20	renewable I've already talked about certainly
21	in the Southeast would be unworkable.
22	The guidelines require reducing

1 the amount of electricity customers receive 2 from coal and increasing that amount from natural gas, not giving a company like 3 4 Southern the flexibility to use the lower-cost 5 resource, and exposing customers to higher-6 cost natural gas when coal may be less 7 expensive. 8 So, the idea of this economic dispatch which is also very close to the 9 10 hearts of people who run electric utilities is 11 challenged. 12 And all of these combined assume -13 - well, let me just say that the modeling that 14 was done assumes that you do one, and then the 15 other, and then the other, when, in fact, 16 actually all of them in a combined way are even more difficult to achieve. 17 18 So, essentially this type of a 19 proposal we believe, again, first of all is an 20 overreach and secondly unworkable, 21 particularly for a company like us who has

focused on maintaining highly efficient,

2.2

1 flexible resources over our lifetime. 2 So I mentioned that a key to moving past this is innovation. And this is 3 4 something that Southern believes to its core, 5 and believes actually not just in talking 6 about it but investing in it. 7 And over the past decade we have managed about \$800 million worth of research 8 and development in environmental areas. 9 10 We've invested more than \$9 billion in environmental controls and we've 11 12 reduced our emissions more than 80 percent 13 while increasing electricity consumption and 14 supply by 40 percent. 15 So, a couple of the examples of 16 what we're doing are as follows. We have a plant in Mobile, Alabama. It's called Plant 17 18 Barry. 19 We have what was the largest 20 carbon capture and sequestration demonstration 21 until just recently, so one of the largest 2.2 carbon capture and sequestration demonstration

1 projects where we are capturing up to 150,000 2 tons of CO2, which is the equivalent of the amount of CO2 from about 25 megawatts of 3 4 generation per year for underground storage. 5 We also house at a facility south 6 of Birmingham, Alabama, the National Carbon 7 Capture Center. Southern Company operates and 8 runs that facility for DOE. It's the nation's 9 carbon capture center. 10 Prior to that it was called the 11 Power System Development Facility. And again, 12 through our partnership with folks like DOE and other vendors we have researched solutions 13 14 to use coal in a more clean way and tried to 15 particularly focus on a resource that was near 16 to us which is lignite in Mississippi. 17 So, again, let me just talk for 18 one more minute about the Kemper facility. 19 That facility is a state of the 20 art facility, one that we are very proud to be 21 a part of. 22 Now, those of you who have read

1 about it in the headlines know it's over 2 budget and past schedule. Well, again, nothing worth having 3 4 is easy. Nothing worth doing for the first 5 time and being a leader in is easy. 6 And I'm proud to say that Southern 7 Company has persevered over the years, and 8 certainly with leaders like Alvin Vogtle, and more recent leaders like David Ratcliffe and 9 10 certainly Tom Fanning today, we recognize that 11 we're going to get through this. And while 12 it's hard today we'll look back a few years 13 from now with pride. 14 We've got a lot of amazing people 15 working at that facility doing amazing work. 16 And if you haven't been to that facility I 17 would love for you to come and take a tour. 18 I'll also throw that out for the new Vogtle 19 construction as well. 20 It's an amazing facility that 21 takes amazing dedication and perseverance to 2.2 get through. I'm proud to be part of the

1	industry and part of the company that will see
2	that through.
3	So thank you very much for your
4	attention this morning and I'm happy to answer
5	any questions you may have.
6	(Applause)
7	MR. HOOKS: Hello. Steve Hooks.
8	I'm with Coal and Energy Price Report.
9	Can you give me kind of a snapshot
10	of how your coal delivery rail service is
11	doing now and what you see?
12	And also, how has your coal
13	structure changed? As I understand it you're
14	burning more Illinois basin and PRB coal than
15	ever as opposed to cap.
16	MS. GREENE: So, thank you for
17	that question. And I would answer it if I
18	weren't sitting the next to the expert, the
19	man who does this day in and day out.
20	So I'm really going to turn it
21	over to Jeff because he will give you the very
22	specific numbers where I'd probably be a

1	little bit more general in my answer.
2	CHAIR WALLACE: Your first
3	question, rail deliveries. We have been
4	challenged.
5	But I would tell you the eastern
6	rail movements have improved and we're where
7	we need to be.
8	The western movements we're still
9	challenged a bit. Have some shortage, but the
LO	expectation that we'll be picking up the
L1	amount of capacity that we need moving forward
L2	into '16. But between now and '15 we still
L3	have some struggles in terms of getting all
L4	the resource that we need.
L5	Relative to change in our coal
L6	supply we have moved significantly to Illinois
L7	basin, moved away from Central App in a big
L8	way. Our Powder River Basin, likewise, that
L9	use of coal is increasing.
20	To put it in perspective we'll be
21	consuming 50-52 million tons of coal annually.
22	Twenty-six or twenty-seven is Powder River

1	Basin and the great majority of the rest of it
2	will ultimately be Illinois basin as we
3	continue our transition.
4	We still have some existing coal
5	contracts with Central App and Alabama coal
6	and some import coal that will continue. But
7	that puts in perspective. We moved in a
8	really big way to Illinois Basin.
9	And also what enabled us to do
10	that is really economics as well as the fact
11	that now nearly all of our coal fleet that
12	continues operation is scrubbed.
13	And so we're able to go back to
14	Illinois Basin which we have historically used
15	in a big way prior to 1991 and the Clean Air
16	Act.
17	MR. HOOKS: What was that
18	breakdown again? Fifty-two million tons as of
19	when?
20	CHAIR WALLACE: That will be
21	roughly our annual burn.
22	MR. HOOKS: And 26-27 Illinois

1	Basin?
2	CHAIR WALLACE: In that
3	neighborhood. I'd say low twenties.
4	MR. HOOKS: Okay. Thanks.
5	MS. GELLICI: Thank you, Jeff.
6	Other questions for Kim? Sy?
7	MR. ALI: Sy Ali with Clean Energy
8	Consulting.
9	You mentioned of your Kemper plant
10	operating successfully now. Does your company
11	have any plans to replicate at other
12	locations?
13	MS. GREENE: Thank you for that
14	question because I want to make sure that I
15	clarify. The unit is not operating yet. It
16	is over past schedule and over budget and
17	we're still not finished.
18	But we would like to try to find
19	other opportunities to use this technology
20	within our service territory. But we are also
21	partnering with the other major contributor to
22	the technology and that's KBR, Kellogg, Brown

1	& Root.
2	And so together we are actually
3	partnering to work with countries like China,
4	Poland, India where there are large needs for
5	electricity. They're looking for clean coal.
6	We've actually signed a couple of
7	MOUs. So we're very optimistic that this
8	technology will be very successful in the
9	future.
10	MS. GELLICI: So, I had the
11	privilege to go down to Kemper. And I think
12	one of the great things that Southern Company
13	has done is to make this plant open and
14	available for people. You know, go down, take
15	pictures. It's just been a great service to
16	the industry, Kim. Thank you.
17	MS. GREENE: Wonderful. Well, I'm
18	so glad that you took the time to go down
19	there. It's not a real easy trip.
20	MR. HUNTER: Kim, Jim Hunter with
21	IBEW.
22	I know I had heard you said you

1	had a peak this winter. And I know I was down
2	in Birmingham. We went down January because
3	it would be nice and warm down there. We got
4	off the plane. It was 8 degrees.
5	But I heard part of the problems
6	that you had with load was the heat pump
7	issues where they were kicking on the second
8	unit of heaters, that you hadn't really
9	experienced that cold of weather.
10	Was that relevant in a lot of
11	other places, or just particularly in your
12	territory?
13	MS. GREENE: Well, Jim, I'll start
14	by saying no one was more surprised that it
15	was 8 degrees than we were.
16	But, yes, it's actually been
17	something that at least within our service
18	territory it's really interesting.
19	Certainly all four of our
20	utilities have been marketing heat pumps for
21	the past several years in a bigger way.
22	And during a period of time when

1	natural gas prices were higher there were a
2	lot of people who were choosing a heat pump.
3	And it's just taken, we believe,
4	this amount of time with the continued
5	penetration to really show up in a way that's
6	pretty significant.
7	So if you look sort of at a de-
8	seasonalized way we do see that our winter
9	load has been growing faster than our summer
10	load.
11	So, in addition to when it's 8
12	degrees there are people that are going to do
13	additional types of heating in terms of a
14	space heater, or strip heating, or something
15	like that.
16	And while we don't have a lot of
17	facts to talk about the specific numbers of
18	that, but that is certainly something that
19	adds to the peak as well.
20	But right now it's primarily
21	driven by the penetration of heat pumps.
22	MS. GELLICI: Kim, we'll do one

1	last question and then give you break.
2	MS. CAMBRIDGE: Thank you. Hi,
3	this is a question for Jeff. Claire Cambridge
4	from Argus Media.
5	Just to go a little bit further
6	with what you said about some of the
7	challenges that you expect to see on the
8	transportation front between now and, say, end
9	of 2015.
10	In the meantime as a result of
11	that can you just sort of outline a little bit
12	about the alternative sources that you're
13	having to look at?
14	CHAIR WALLACE: Sure. To overcome
15	some of those challenges we're using
16	supplemental rail deliveries from other rail
17	carriers. So we're kind of doubling up.
18	We also have, as you heard earlier
19	we, as have other utilities, had to curtail
20	some of our coal burn to catch up our supply
21	so that we've got it available for peak
22	periods.

1	And we'll probably continue in
2	that mode a bit. Not a great deal, but enough
3	to ensure that we've got a reliable coal
4	supply when we need it. So those are the two
5	primary things we're doing to overcome the
6	challenges we have, the struggles we have with
7	getting all the delivery that we need.
8	MS. GELLICI: Thank you, Jeff.
9	Thanks for graciousness. I don't think you
10	anticipated the questions here.
11	And, Kim, thank you very much. I
12	do have to thank Southern Company for its
13	leadership on our last study that we completed
14	in May of this year on the existing coal
15	fleet.
16	We do have copies out there, but
17	Southern Company chaired that initiative. We
18	did an assessment of the polar vortex and the
19	value of the existing coal fleet, and
20	appreciate your leadership and support on
21	that.
22	MS. GREENE: Well, thank you very

1	much. And Jeff of course is our leader and it
2	would be a shame not to let him have the
3	microphone on these questions where he is
4	absolutely the expert.
5	So, thanks to all of you very much
6	again for your attendance. I look forward to
7	seeing you in the future.
8	MS. GELLICI: Thank you.
9	(Applause)
LO	VICE CHAIR DURHAM: Thank you, Ms.
L1	Greene. We appreciate you being here this
L2	morning.
L3	It's now my pleasure to introduce
L 4	the next speaker, Commissioner David Boyd, who
L5	currently serves as vice chair of the
L6	Minnesota Public Utilities Commission.
L7	Dr. Boyd is a member of the
L8	National Association of Regulatory Utility
L9	Commissioners board of directors and serves as
20	the chair of NARUC's Committee on Electricity.
21	Dr. Boyd holds many esteemed
22	positions with various utility-related groups

1	including the International Confederation of
2	Energy Regulators, the Organization of Midwest
3	ISO States, the Mid-American Regulatory
4	Conference and EPRI.
5	He earned a Ph.D. in chemistry
6	from the University of Minnesota and is the
7	2013 recipient of the prestigious Terry
8	Barnich Award for his contributions in
9	building international regulatory
10	relationships across the world.
11	In fact, I understand he recently
12	returned from a trip to China and perhaps he
13	will share some of his experience here with us
14	this morning.
15	Finally, I wanted to acknowledge
16	Dr. Boyd is one of the newest members of the
17	National Coal Council. We appreciate your
18	membership in the organization. And so please
19	join me in welcoming David Boyd.
20	(Applause)
21	DR. BOYD: Good morning, everyone.
22	And Mike, Jeff and Janet, thank you for having

1	me here. It's quite an honor and it's also a
2	chore to follow two excellent speakers because
3	about half of what I was going to say has now
4	been said.
5	(Laughter)
6	DR. BOYD: We face interesting
7	times right now as regulators in a partnership
8	with all of you. And as time allows I'm going
9	to try and talk about a few points.
LO	The first is really focusing on my
L1	perception of how the state regulators are
L2	digesting the environmental rules that are
L3	before us.
L 4	And we don't have the answers,
L5	clearly, but we're working on it. We're
L6	trying to be responsive.
L7	And particularly in light of
L8	reliance on certain fuels, lack of diversity
L9	and what that will mean to reliability, and
20	how those are impacting the electricity
21	markets in the U.S.
22	I was in China recently, I came

1 back from Turkey last week, so I'm kind of a 2 gadfly these days flying around. And I can tell you that some of 3 4 the issues we're facing are being repeated all 5 over the world. 6 The southeast Europeans are bound 7 by EU standards to achieve things like 20 8 percent carbon reductions, but they don't have the resources or the opportunity to simply 9 10 take some of their coal units offline the way 11 theoretically we can in the U.S. 12 And then lastly I have a list of 13 things that we'll see if we get to, other 14 issues from a regulator's perspective. 15 And I think this goes without 16 Our bedrock is always as regulators saying. 17 trying to make sure that we can oversee 18 provision of safe and reliable service at just 19 and reasonable rates. 20 The exact meaning of those words 21 perhaps morphs in ebbs and flows from time to 2.2 time, but that is our basic premise as

1 economic regulators. 2 We do have an obligation to see 3 that all customer classes are treated fairly 4 and equitably, and that includes vulnerable 5 customers, industrial customers. 6 And then increasingly we're 7 finding this is difficult as we deal with a 8 changing, and I guess by the standards of the electric industry rather rapid change in 9 10 generation portfolio and government rules like 11 the 111(d) rule. 12 So, this is where I probably want 13 to spend a little bit of time. 14 As regulators we've been working 15 with people like our RTOs or in the Southeast 16 with a company like Southern whose story, by 17 the way, plays out all over the country. 18 Maybe not quite as eloquently, and maybe not with some of the investments. 19 20 And I've been to Kemper and I've 21 been to Vogtle and I look forward to getting 2.2 back to both of those.

1	What we've done in the Midwest in
2	terms of MATS compliance is tried to work very
3	closely with MISO to figure out what the
4	issues are, what kind of a future we're
5	looking at.
6	MISO doesn't have the advantage of
7	requiring advance information on MATS
8	compliance from the generators that are part
9	of the MISO market.
10	So we partnered with MISO trying
11	to get a survey out to the generators to
12	simply better understand their intent with
13	regard to MATS compliance.
14	It's not enough to know how many
15	megawatts will come offline. You obviously
16	need to know the timing of those retirements
17	or retrofits and locations to make sure that
18	the system remains reliable.
19	So we've iteratively had these
20	surveys out to the generators asking what
21	their plans are in a confidential manner,
22	trying to preserve the business quality of the

1 information.

2.2

The response rate has been over 99 percent. We've had some interesting communication issues. The meanings of words matter and we haven't always agreed on what those words mean.

I think MISO is at the point now where they feel like they have not only an idea of what's coming at them in terms of MATS compliance, but also they can start to tell us which zones or which states are facing generation shortfalls.

And MISO being heavily vertically integrated it's a little simpler than perhaps to our east in PJM. In a crisis we have the luxury of directing generation be built in certain locations. In some ways our situation is a little simpler.

Now, layer onto that the 111(d) situation which states are now individually and in some cases as groups trying to better understand.

1 And the questions now become how 2 do your decisions in a MATS world, are they consistent with 111(d) compliance. 3 4 Eventually we'll get to that 5 point. Right now we're all trying to figure out whether we understand the rule or not. 6 7 We're partnering with our 8 colleagues the air regulators in the states. We've always had a relationship with those 9 10 folks more or less, but that relationship has 11 really changed and improved. 12 If there's a universally 13 recognized favorable outcome of our exercise 14 in 111(d) it's that the regulators in those 15 two worlds are communicating and sharing information in a different and a more 16 17 productive way. 18 There are ranges of opinions about 19 111(d) among the states. There are states 20 that are very, very fond of the rule as 21 There are states that are not quite written. 2.2 as happy with the rule as written.

1 And there's a large body in 2 between I think where they're seeking some 3 clarification, some points of concern. 4 One example is in my state there 5 are some straight up factual issues that EPA 6 will have to address. 7 The largest coal-generating unit in Minnesota was offline in 2012 which is the 8 9 baseline year that the EPA used. So obviously 10 the numbers for the state's compliance are not 11 right. Whether they're going to go up or down 12 remains to be seen, but there was a great deal 13 of coal generation that was offline. There's a lot of concern about the 14 15 assumptions with the natural gas dispatch that 16 Some of the units physically are in place. 17 weren't designed to go to 70 percent dispatch. 18 There are gas supply issues. 19 MISO very carefully studied the

MISO very carefully studied the gas-electric interface with respect to MATS rules and determined that were there to be repowerings there is an adequate supply of

20

21

1 natural gas pipeline supply in the Midwest. 2 That study is now going to be repeated with the 111(d) assumptions about 3 4 bringing facilities up to a greater level of 5 dispatch. 6 The intermediate 2020 target is of 7 concern to some of our utilities. The concern 8 is that meeting that intermediate goal will force some perhaps hasty and unproductive 9 10 investment decisions. If that goal were removed as an 11 12 intermediate target, even if the target stayed the same it would give the industry more time 13 14 to innovate and to meet that ultimate 2030 15 objective in a more cost-effective and a more 16 sensible way. 17 We do have some concerns about the 18 dispatch issue. Moving in a market setting 19 from an economic dispatch system to an 20 environmental dispatch system if you will 21 carries with it some cost obligations, 2.2 potentially some reliability issues.

1 The actual choice of baseline 2 itself is contentious and probably didn't have 3 to be. 4 My state started at about 2000 was 5 almost 69 percent coal. We're down to about 6 46 percent. We have an aggressive renewable 7 portfolio standard that primarily wind has 8 been coming online over a period of years. And it's not clear that some of those actions 9 10 are properly credited. 11 That's, I think, just a function 12 of this choice of baseline, or confusion over 13 the baseline year. 14 At the end of the day we have to 15 come up with a state-based plan. And we had 16 the option of dealing with a regional or a 17 multistate plan. EPA has provided us with 18 that opportunity. 19 Before we can even think about a 20 multi-state plan we're trying to understand 21 the economics of where we are as one single, 2.2 isolated state so at least we have a baseline

1 to compare some multi-state compliance option 2 with. 3 The system has evolved as a 4 utility system, not as a state-based system. 5 The state-based plan here is awkward. Ιt 6 would be more logical to enter into a multi-7 state plan. 8 Xcel Energy in my state covers five Upper Midwest states. Eighty percent of 9 10 their generation is in Minnesota. All of the nuclear is in Minnesota 11 12 so the credit for nuclear would fall in my 13 state. The coal is in my state so the lack of 14 credit falls in my state. 15 We have utilities that have 16 invested heavily in North Dakota with wind 17 generation. And as originally released the 18 rule would put the credit for the wind into 19 North Dakota, denying the ratepayers the 20 opportunity to see credit for what they've 21 paid for. 2.2 Now, we hear that EPA will resolve

1	that particular question, but the point is
2	that the system has evolved on a utility
3	footprint basis, not on a strict state basis.
4	I can imagine us having multi-
5	state plans, or negotiating multi-state plans,
6	but I don't think it will be easy.
7	And I'm not sure that the extra
8	time that EPA has allowed for this sort of
9	conversation will be enough to allow that kind
10	of plan to necessarily come to fruition.
11	So, with the help of MISO we're
12	all right now trying to assess where we are as
13	individual states based on the draft rule.
14	The individual states are
15	absolutely going to be making comments. The
16	extra time is helpful for making comments.
17	And then we'll begin to talk about
18	whether we can have states in twos or threes
19	or fives, or conceivably the whole MISO
20	footprint operate as a compliance unit. That
21	will be an interesting challenge.
22	When we move onto our regular

business we're a state with a pretty regular cycle for resource planning. We have our utilities in every 2 to 3 years to talk about the future, looking out 15 years in advance and focusing on a 5-year near-term action plan.

We don't feel that we can wait for the final rule, delay these resource planning proceedings and wait for the final rule.

We're going to go ahead and we're going to assume the draft rule is the final rule for the sake of this resource plan. Not to order particular generation decisions, but to make sure that we have a broad, open dialogue with all the stakeholders who take an interest in resource planning, and to keep iteratively improving these resource plans as time goes by.

There are lots of concerns about resource adequacy and reliability. Are we going to be able to manage the MISO market in this new world?

1	A lot of our utilities at points
2	in these resource plans know they're a little
3	short of generation, maybe for the resource
4	adequacy mandate, and they'll go to the
5	market. They'll go into the wholesale market
6	for capacity.
7	We don't know what the market's
8	going to look like. We've had a very nice
9	cushion in the Midwest like in other parts of
10	the country.
11	We know that that's coming down to
12	something closer to the 1 in 10 standard. We
13	don't know if we'll even be dipping below that
14	standard as time goes by.
15	So, again, with the safe, reliable
16	part of this we're very concerned about
17	implementing the rules and keeping the lights
18	on.
19	In terms of costs we'll get a
20	window, a peek into that through these IRP
21	processes.
22	We know that there's strains put

onto the markets and the market prices are changing. I think you can see changes in the forward capacity auctions at PJM that start to reflect the implementation of MATS, not yet 111(d).

I think you're actually even seeing the prices in the MISO capacity market which is thinly traded start to go up, perhaps in response to an opportunity to trade across the MISO-PJM border, or maybe because of these same kinds of pressures.

There's also an interesting question that could come up about territorial or jurisdictional disputes between FERC and EPA.

It's entirely conceivable that a plant is to be retired based on 111(d) but that retirement places a reliability constraint on the system, and that FERC might decide to order that plant to run. And I'm not sure the lawyers have figured out yet who's going to win in that jurisdictional tug

1 of war.

2.2

And then lastly, a point that

Commissioner Clark raised which is interesting

in my state is the question of whether a state

plan might unwittingly cede some state-based

authority to the federal government.

We have an off-ramp in Minnesota for our renewable standard. If the cost of complying with our renewable standard becomes too onerous utilities or conceivably consumers could petition us for relief from the rule.

If we put our renewable standard into part of our state plan and we file it at the EPA, it's not clear whether we have to go ask the EPA to implement our own state law to exercise an off-ramp.

We're trying to sort out all of these issues as we move forward.

I was in China in August. It was a DOE-funded mission. We had five state regulators and Joe Giove from the Office of Fossil Energy at DOE was there.

1 We had a really excellent 2 opportunity to have some very frank and honest 3 dialogue with any number of groups. I'll show 4 a list in a minute - thought leaders, 5 utilities, regulators. 6 We were given really amazing 7 opportunity and access to plants. 8 actually, at Sanmen we actually were in the containment unit of one of the AP1000's as it 9 10 was being constructed. 11 One of my colleagues noted that 12 he's never been on a tour where you really needed the hard hat before, but this was one 13 14 where it was a good idea. There was things 15 falling on us and it was definitely not an 16 OSHA-approved kind of a situation. 17 They're under some interesting A rising middle 18 pressure. Low growth, yes. 19 An expectation of prosperity. class. 20 quality issues in the major cities. They're 21 definitely pursuing every generation

technology you can imagine in a big way.

1	But there's also talk of some
2	reform inside, say, the natural gas sector,
3	delivery of gas, ownership of gas.
4	We caught little whiffs of
5	potential changes in the energy sector that
6	are interesting.
7	At the end of the day a mission
8	like this is a great chance to exchange ideas
9	and maybe talk about best practices.
10	So, among the groups we talked to
11	were the American Chamber of Commerce.
12	There are independent power
13	producers in China. I didn't know that. They
14	fit in around the edges of the five major
15	generating state-owned entities.
16	China 5e and the Beijing Energy
17	Club are sort of these groups of thought
18	leaders, academics, industrial folks who are
19	interested in change. We had some very, very
20	interesting meetings with these folks.
21	And then we did get to Huaneng
22	Power's GreenGen IGCC Plant, the Shidongkou

1	carbon capture facility.
2	We met with State Grid. State
3	Grid has about 30-35 percent of the
4	electricity for Shanghai comes in through this
5	one converter station from the Three Gorges
6	Dam and Sanmen Nuclear.
7	So here's my travel pictures from
8	the summer. This is the delegation on the
9	left. Commissioner Brevitt from Kentucky,
10	Commissioner Jones from Washington,
11	Commissioner Anthony from Oklahoma,
12	Commissioner White from Michigan. Joe Giove
13	is the tall gentleman on the left. And then
14	two representatives of Gee Strategies who took
15	care of our logistical issues. Okay, enough
16	of the travel photos.
17	A couple of other things that are
18	probably good to talk about. I'll jump down
19	to rail because that was on the list. It's
20	been mentioned before.
21	It has been an issue in Minnesota
22	in particular. And this is not new. In fact,

our Governor and our two Senators just sent another letter to the Surface Transportation Board asking for some more dialogue on the issue.

We do have coal plants that are closed temporarily to preserve their coal for the winter. We don't say polar vortex in Minnesota. We call it winter. It's just part of life.

(Laughter)

DR. BOYD: But we're trying to move iron ore from the northern Minnesota mining. We're trying to get propane into the state for rural areas for heating. We're trying to get last season's grain out by barge and by rail. And we are trying to get coal.

And with the Bakken oil it's a complicated situation. It's not that it isn't being addressed, it isn't being discussed, but at the point we have smaller-scale coal facilities shutting down temporarily it's certainly something that has our attention.

1	We receive weekly reports from our
2	utilities on their coal stockpile so that we
3	can keep on top of this.
4	It's not being ignored, the issue
5	isn't being ignored, but it is one that as we
6	move into winter will be important.
7	Distributed generation I'll
8	mention. It's a little off-topic but rooftop
9	solar.
10	In Minnesota we have a new solar
11	mandate. There's a lot of conversation about
12	bringing more solar into the generation mix.
13	And the ongoing dialogue of what this means to
14	utilities and their business model.
15	This is something we really have
16	addressed in a light way in Minnesota. We're
17	not sure what the impacts are. We're not even
18	sure what the penetration at what point
19	penetration becomes really meaningful.
20	I will note that in Minnesota we
21	adopted by statute a tariff for our solar
22	called the Value of Solar it's just a

1 methodology at this point. It isn't actually 2 an official tariff. But this notion of pricing solar 3 4 power based on its value, its net of cost and 5 benefits, as opposed to pricing this 6 electricity on its cost basis in some way. 7 And it begs the question, it opens a new paradigm whether we're going to talk 8 about the value brought by different 9 10 generating sources for other regions. 11 Do we want to have a value of 12 storage if we get storage brought into the 13 system? Do we want to talk about the 14 particular value that base load generation 15 brings to the system? It's not clear to me whether we'll 16 17 go forward, but we've kind of cracked the door 18 open for a different kind of conversation. 19 And arguably PJM's new capacity market product 20 which will provide greater value for resources 21 that can arrive on time, on peak are leading 2.2 that exact direction.

1	I think the market issues we've
2	talked about. No one has capacity markets
3	figured out. Heaven help us, someday we'll
4	figure this out in a way that serves all the
5	purposes. That's an ongoing issue.
6	Demand response. Vacating Order
7	745 from FERC has created a lot of trouble at
8	PJM. They rely on their marketed demand
9	response for meeting peaks.
10	Last winter when things were at
11	its worst the demand response was a tool that
12	kept them going, as were inter-system trading.
13	It was interesting.
14	And I'll mention another thing.
15	In the dead of winter, one of those coldest
16	days you'll remember this, Brad the
17	Trans-Canada pipeline that brings a lot of
18	natural gas to Minnesota primarily for home
19	heating purposes went out of service. Well,
20	it blew up.
21	It took four pipelines out for a
22	short period of time and it put an interesting

1	stress onto in Minnesota the system broadly
2	for the region, the gas system worked pretty
3	well.
4	They back-streamed gas from
5	Michigan towards Minnesota to keep pressure in
6	the pipes.
7	Everyone who's interruptible was
8	interrupted. Everyone dual fuel was shifted
9	to the other fuel.
LO	Residential customers were asked
L1	to bring down the temperature of the
L2	thermostats and we all made up.
L3	But it does show that you never
L4	know what's going to trigger some sort of a
L5	reliability event inside a system. And were
L6	we more reliant on natural gas for electricity
L7	we might have been impacted rather
L8	significantly by that.
L9	We'll skip the court actions and
20	maybe just try to have a little bit of a
21	dialogue.
22	Thank you, again. I apologize for

1	the redundancy but these are important issues.
2	And thank you.
3	(Applause)
4	MS. GELLICI: Thank you, David.
5	Any questions for David?
6	MR. KAPTUR: Dr. Boyd, thank you.
7	I'm Casey Kaptur with RungePincockMinarco.
8	Most of the popular media shows
9	air pollution in China looks like particulate.
LO	Is that coming from coal plants?
L1	Is there an opportunity to retrofit with
L2	precipitators and baghouses and that kind of
L3	thing? As opposed to shutting these units
L 4	down.
L5	DR. BOYD: I'm not an expert even
L6	though I just passed myself off as one, but I
L7	think it is a lot of particulate matter.
L8	We had one particular day in
L9	Beijing where I think it was Joe who's been to
20	Beijing many times said, "I've never seen
21	those mountains off in the distance because
22	the haze is typically significant enough to

1	obscure vision."
2	My sense is it is a lot of
3	particulate matter. Could it be replaced, or
4	could they retrofit? I'm sure they could, but
5	they're in the middle of they're building
6	28 nuclear plants right now. Heaven knows how
7	many coal plants are going in. And I think
8	their focus is a lot more on new generation as
9	opposed to retrofits.
LO	I do know that in some of the
L1	bigger cities they're shutting down the coal
L2	plants that are proximate to the cities for
L3	the air quality reasons.
L 4	I think it may be more a
L5	replacement cycle than a retrofit cycle. But
L6	I'm sure there's others in the room who are
L7	much more knowledgeable about this than I am.
L8	DR. BURKE: Hi, my name's Frank
L9	Burke. I'm retired from Consol Energy. I do
20	a little bit of consulting for them, but my
21	opinions here are my own.

You mentioned a situation that I

22

1 think was really interesting. Of all the 2 unusual things the EPA did in the 111(d) rule, ignoring interstate electricity trade was to 3 my mind one of the most unusual. 4 And international electricity 5 6 trade for that matter as well is an extremely 7 important thing in this country, particularly 8 for states that are big exporters or big 9 importers. 10 And you mentioned one specific instance of that where you've got wind 11 12 generation in North Dakota. You're importing it in Minnesota. 13 14 And I thought I heard you say that 15 you've had some dialogue with EPA about that, 16 and you perhaps see some way to resolve that. 17 Do you have any sense for whether 18 they're going to go back and look at that 19 issue in a more serious manner? Because I 20 think that's an overarching issue that we're 21 looking simply at generation and not

consumption in the state. It creates numerous

1	anomalies within this whole goal-setting
2	process.
3	My sense from EPA is that they're
4	definitely reconsidering that cross-state
5	border rule where renewables are involved.
6	Now, the natural next question is
7	what makes wind power different than other
8	generation. Should the nuclear that's in
9	Minnesota that's ultimately sold into
10	Wisconsin, shouldn't that transfer as well?
11	They were a little more cautious
12	about that piece of it for some reason.
13	And Minnesota, our upper midwest
14	cluster, we buy power from Manitoba. We use
15	the hydro out of Manitoba. And we asked them
16	what about the international.
17	There they kind of immediately got
18	a little more firm. There's apparently some
19	part of the law that mandates that you have to
20	be dealing with U.S. jurisdictional utilities
21	inside these conversations.
22	So, the notion of international

getting in seems to be the least likely of the three. The renewables seems high, the cross-border coal, nuclear, gas, I think they're fiddling with that idea.

But the origin of the state boundary is a Clean Air Act problem. I mean, the Clean Air Act is defined as and typically dealing with a point source where you can put scrubbers on a stack, or particular equipment on a generating facility within a state and the compliance is state-based.

We're dealing with a different critter now in 111(d) with the CO2 and the mobility of the CO2 and the issues. And it's just an enforcement action that isn't well matched to the verbiage, at least that's my take.

MR. HOOKS: Hello, Mr. Chairman.

I'm Steve Hooks. I'm with Coal and Energy

Price Report. And I hope I'm wearing

regulation Minnesota Vikings colors so I can

get an especially insightful answer from you.

1	Which plants remain down and what
2	is the timetable for restarting them?
3	DR. BOYD: The specific plants due
4	to the coal?
5	MR. HOOKS: Yes.
6	DR. BOYD: I can't give you the
7	exact names. I could find them and get them
8	to you.
9	There are at least three small
10	plants that are in Minnesota Power's territory
11	in the northern part of Minnesota. Those are
12	the ones that are the immediate ones.
13	Others are moving on a modified
14	schedule. It depends on the size of the coal
15	pile. But I can probably get you the exact
16	plants.
17	They are not the big Boswell is
18	a large generating facility in that part of
19	the state. We're not talking about the 1,000
20	megawatt. We're talking about smaller, 150
21	megawatt.
22	MR. HOOKS: What is the timetable,

1	do you think?
2	DR. BOYD: It's indeterminate. It
3	really, it seems to depend on how well we can
4	and this has been true while we've been
5	monitoring the rail situation. It ebbs and
6	flows. So it will depend entirely on the
7	delivery of coal.
8	And as for the Vikings, they need
9	all the help they can get.
LO	(Laughter)
L1	MS. GELLICI: So, David, to close
L2	this out I'll ask you what are the one or two
L3	things that most impressed you or surprised
L4	you about energy developments in China on your
L5	trip?
L6	DR. BOYD: What surprised me was
L7	how open everyone from developers and power
L8	companies and the state-owned entities were.
L9	They really weren't hiding
20	anything, they weren't couching their answers
21	to questions. They seemed very direct and
22	very open as they engaged.

1	And they were very interested in
2	some issues of regulation from our side which
3	is what this notion that maybe they're
4	considering some changes to the way they're
5	doing business.
6	That surprised me. I expected a
7	much more cautious public face to the groups.
8	What impressed me was that they
9	really are dealing in a very sophisticated
10	manner with their growth.
11	It's just happening so rapidly,
12	you know, it's like a large-breed dog trying
13	to grow into its legs. They're kind of
14	stumbling at times because they're moving
15	along so quickly.
16	There's some challenges there that
17	they understand.
18	MS. GELLICI: Well put. Thank you
19	again for your leadership at NARUC as well.
20	Thank you.
21	DR. BOYD: Thank you.
22	(Applause)

1	VICE CHAIR DURHAM: Thank you, Dr.
2	Boyd, for being here this morning with us.
3	We're going to take about a 20-
4	minute break. And I'd ask you to be back at
5	11 so we can conclude the session this
6	morning.
7	(Whereupon, the above-entitled
8	matter went off the record at 10:41 a.m. and
9	resumed at 11:05 a.m.)
LO	MS. GELLICI: Thank you. We have
L1	two exceptional speakers to round out or
L2	program this morning.
L3	We'll begin with a presentation
L4	from Julien Dumoulin-Smith who is executive
L5	director of electric utility equity research
L6	for UBS Securities.
L7	Julien has been covering the
L8	electric utilities sector since 2007. It
L9	didn't take him long to be ranked as a rising
20	star among utility analysts by Institutional
21	Investor magazine. In fact, he's been ranked
22	as a rising star for three consecutive years

1	running, 2010 through 2012.
2	He's been ranked among the top
3	three stock-pickers for the utilities sector
4	by numerous prestigious organizations
5	including the Wall Street Journal.
6	I've had the pleasure of working
7	with Julien as a speaker at a number of
8	industry events that I've hosted.
9	He's a brilliant man with a unique
LO	ability to translate that brilliance into a
L1	language that's comprehendible to us financial
L2	market-challenged mortals, Julien.
L3	So, would you please join me in
L 4	welcoming Julien Dumoulin-Smith. Thank you.
L5	(Applause)
L6	MR. DUMOULIN-SMITH: So, good
L7	morning, everyone. Thank you for taking the
L8	time.
L9	Again, Julien Dumoulin-Smith,
20	electric utilities analyst. So I'm going to
21	be taking this in a little bit of a different
22	perspective. I focus on power, but maybe

1	that's what counts.
2	And again, for those of you who
3	get my research or did not, feel free to send
4	me an email afterwards if you'd like to be
5	added. We publish pretty much daily on a
6	variety of issues.
7	So in some senses in coming here
8	and providing some context I was like what are
9	the key issues that we've been writing about
10	in the last three to six months that are kind
11	of pertinent to the financial outlook for not
12	just the power industry, but kind of bringing
13	it back and saying what matters for coal here.
14	And I think frankly they're fairly
15	I mean, clearly interrelated.
16	So, I always start every
17	presentation, let's talk about the commodities
18	and where we stand because I think that is so
19	central in understanding where we are.
20	And I probably take a little bit
21	of a different perspective from a lot of folks
22	out there.

1	And actually, I think the point
2	is, and it's really clear on that slide of
3	heat rates. Heat rates are hitting multi-year
4	highs.
5	And you might be like really, it's
6	that good? But yes, absolutely.
7	I mean in some senses I literally
8	I was talking to a commodity trader last
9	night and he called this the Golden Age of
LO	power in some senses.
L1	And it doesn't feel that way
L2	necessarily, but in some senses the heat
L3	rates, you know, frankly I can't remember the
L 4	last time, I'd say like I can't remember
L5	the last time. But then again we're in
L6	unprecedented territory.
L7	Power has meaningfully recovered
L8	at least off of the lows in the last few
L9	months. Clearly not back to 2008 highs, but
20	again, we'll take what we can get.
21	And I think the point is dark
22	spreads are real at this point. We actually

1	have something to be spoken for here.
2	I think, you know, and that's not
3	just so not just out East. So I use
4	eastern dark spreads here to kind of
5	illustrate even in the more challenged markets
6	we have positive dark spreads.
7	So I think the point is we're
8	living in a fairly for coal generators. It
9	may not necessarily feel always that way, but
10	at least from the outside when you're looking
11	at the profitability, it's there.
12	I also interject here a certain
13	element of optimism around the Illinois Basin
14	thesis. There too you obviously have positive
15	sparks, or rather dark spreads. Pricing
16	itself is relatively modest.
17	So I think from, again, I'm taking
18	the other side of the view here. Modest
19	pricing in my view keeps dark spreads positive
20	and keeps the coal gen going.
21	So we could go off on a tangent on
22	this, but I'm just going to keep at it. I'm

1	going to have a lot of different things
2	sprinkled on the slides. And then frankly, we
3	can talk about them afterwards.
4	But I think the other side of the
5	coin here is given how constructive the power
6	price environment has been of late and
7	again, I think this is a little
8	counterintuitive spark spreads are at
9	multi-year highs.
10	PJM sparks are now above \$20 a
11	megawatt hour. And to put that in context,
12	you're starting to hit what we call new
13	entrant economics for gas.
14	And in some senses you talk a lot
15	and we've talked a lot about coal to gas
16	switching over the last few years.
17	But I think the bigger point that
18	I would make is power prices relative to gas
19	are at a point in which you can actually begin
20	to articulate that the economics of investing
21	new capital.
22	So it's not just the arbitrage

1	between the daily fuels, but the ability to
2	earn a return on substantial capital invested
3	to build new gas is actually there.
4	And I think that's what's a little
5	bit in some senses that's the distressing
6	side of this. It's like to what extent can
7	economics get better.
8	Think about this in the coal
9	industry. Once we get to economics that
LO	drive, that provide a meaningful return on
L1	investment that's kind of by definition the
L2	top of the cycle because folks are going to
L3	respond. People are going to put, you know,
L4	they're going to put the shovels in the ground
L5	and start turning up dirt.
L6	And the same example is here. The
L7	analogy between the coal and the power
L8	industry exists.
L9	And so I show that first slide. I
20	show here an example of Calpine building on
21	brownfield economics in Pennsylvania.
22	Again, the return profile there is

exceptional. You're talking about a 20 percent return for equity, 11 percent unlevered returns. I mean, those are -- I mean, again, this is not the usual, this is the exception, but I think it's worthwhile noting that that's the kind of economics new gas lines are seeing.

I think even more controversially

Exelon in the last couple of weeks here has

talked about building new gas-fired generation
in Texas.

And think about this. This is a state without a capacity regime. And frankly, where sparks have been meaningfully lower than a lot of other states. Obviously they're facing their own resource adequacy issues.

But I think here too you're seeing brownfield economics on new gas plants work.

Again, it's more modest. What is your threshold for investment in a market that is as volatile as Texas? Is it really going to be a 14 percent return? I mean, again,

1 these are the kinds of questions that at least 2 I struggle with day in and day out. In this case, again, it's 3 4 worthwhile taking note that folks like Exelon who don't have a big incumbency in the state, 5 6 who want to get bigger in the state are 7 ultimately making the decision, you know what? 8 That does meet our cost of capital thresholds and we're moving forward with it. 9 10 So, it's not just a coal to gas 11 game in the Northeast anymore. It's spreading 12 elsewhere, predicated on not just cheap gas, 13 but more importantly some brownfield economics 14 coupled with relatively good power prices. 15 So, I also want to emphasize 16 another side of the equation here. And again, 17 this probably brings back to the some of the 18 discussion you all were having earlier. 19 And broadly over the sector the 20 last few months is it's not just Texas and New

York that are doing -- it's not just PJM and

the Mid-Atlantic and Texas, but a lot of other

21

1	markets are doing well.
2	And there's another dynamic at
3	play here. And I think it drives back to the
4	notion of fuel security.
5	Why is the Northeast power prices
6	up the most over the last few months? Why is
7	it through the roof in some respects?
8	Look at the jump in power prices
9	in Mass Hub, right, so that's Boston, New
10	York, Upstate. I mean, those are meaningful
11	increases. And it's really driven by gas.
12	Now, that's Algonquin gas. That's
13	end of the pipe kind of gas. And I think the
14	point being made here and some of the great
15	debates is really when do you actually get
16	these bottlenecks resolved. And frankly,
17	we're pretty concerned.
18	I don't necessarily see New
19	England getting its act together about
20	building out new pipe anytime soon.
21	In fact, let me make the punch
22	line here. Restructured power markets have

1	yet to address how they procure gas.
2	Let me make this point even
3	further. In the coal industry you all have to
4	pay for your transportation, and it's not a
5	given, and you've got to figure out where the
6	rail links are coming from.
7	In the gas industry from a certain
8	perspective we've been living on they've
9	been living on sort of borrowed time, living
10	on sort of borrowed preexisting
11	infrastructure.
12	I think the point is if you're
13	going to compete coal versus gas you've got to
14	reconcile who's paying for that pipe at the
15	end of the day and how is it getting, you
16	know, is that implicitly getting subsidized by
17	the ratepayer through a gas LDC and that's how
18	they're getting their supply funneled back
19	into the electric markets?
20	I think this is a really thorny
21	issue the competitive markets in general are
22	going to have to hash out.

And frankly, even in a restructured market. Think about this. An electric utility is going out to procure firm transportation for a new gas plant.

Where is that coming up within the context of these IRPs? Again, you want to put this apples to apples. I throw it out there as a major issue over the next few years. And New England is the case in point.

Conversely, how are the economics so attractive in the Mid-Atlantic? Frankly, it's the cheap gas. You've heard it before. You're seeing it here. And I emphasize the recent trend here is a precipitous decline in constrained gas.

The point I'm making is frankly, at least from a consumption perspective it's just not getting to where it needs to go. And you're seeing a thesis not necessarily of we're building pipelines to get gas out of there, but it's a gas by wire thesis that is taking effect. If we can't build a pipeline

1 we'll build a transmission wire and get it out 2 of here this way. And so frankly, that's exactly 3 4 what you're seeing with the falling off of 5 Dominion South gas prices, TETCO gas prices. 6 And that's exactly why you're seeing so many 7 new gas plants being announced for late in 8 this decade. 9 In some senses you already see the 10 boom/bust already reflected in the gas 11 markets. So, big debate, gas pipeline 12 infrastructure. We'll move on. 13 I think in aggregate what you want 14 to realize is that new gas generation is 15 already meaningful across a lot of the Mid-16 Atlantic. It adds about a B and a half a day 17 already. That's probably going to accelerate 18 to more than two B's very shortly. 19 And the question is does this gas 20 by wire thesis start to address the bottleneck 21 issues themselves. To what extent can you 2.2 continue to build more gas plants adjacent to

fields, and ultimately at what point do you actually normalize your gas prices. That's something you should be very -- I would be focused on.

And I think from a timeline perspective what's important just to realize if you look at the years on that chart is that we see the bulk of the retirements on the coal side for MATS happening next year.

In some senses, at least in the financial markets we're kind of assuming, it's kind of been there, done that. We're kind of presuming it happens. The question is what happens after.

And what we're seeing, again, I really want to emphasize commodities happen in cycles and we're seeing the cycle right now.

I'm talking about the top of the power cycle.

We're talking about a lot of retirements next year. That's going to drive a lot of positive things for pricing.

But I think conversely when you

1	think about the power cycle, when you think
2	about the gas cycle you've got to recognize
3	the timing of new gas and coal does not match.
4	New gas is very meaningfully
5	weighted towards '17 and '18 and that's really
6	when you get the replacement coming in. So I
7	think it will be interesting to see what that
8	does on the margin for the economics of coal
9	two or three years down the line in a post-
10	MATS world.
11	And I think at the end of the day
12	you also want to talk about what that does for
13	gas prices two or three years down the line.
14	In some senses cheap gas prices
15	are not immediately internalized in these
16	markets and it takes some time for that demand
17	response to happen.
18	So, I move on. I make the point
19	coal to gas switching, conversions are
20	happening to a meaningful pace. We'll
21	continue to see that happen.
22	And then I wanted to talk about

1	another big subject, another controversial one
2	you all may have heard of, so-called capacity
3	markets.
4	I emphasize, and I wanted to just
5	hit an issue right off the bat because I think
6	it's a really interesting one.
7	Of late there's been a lot of talk
8	across these capacity markets. What do we
9	need to do to ensure that we actually have
10	adequate fuel supplies onsite?
11	After last winter we had the polar
12	vortex, et cetera, et cetera. The talk of the
13	town at least within the power world has been
14	we're going to reform these markets to
15	incentivize folks and have real penalties if
16	you're not there to perform.
17	And so I think one of the points
18	that I would encourage you all to be aware of
19	is by driving up prices today you're going to
20	see more new gas generation announced on the
21	back of a lot of these reforms.
22	So, it may help kind of in a

1	transitionary sense keep coal around today.
2	But recognize that this is also going to bring
3	along with it a meaningful signal for new gas
4	investment.
5	I'll leave it there. It's worth a
6	lot of debate, frankly. I think to the extent
7	to which you all are involved in the policy
8	circles I would pay a lot of attention to how
9	exactly these rules happen.
LO	I think a secondary element of
L1	what is being contemplated right now is are we
L2	talking about structurally revising up the
L3	amount of resource that we are procuring.
L 4	What is the adequate reserve
L5	margin in which the E4, the reliability of the
L6	proposal today is.
L7	The track record of last winter
L8	was not great anywhere you look, right?
L9	Nuclear, coal, gas, right?
20	And frankly, it's probably the
21	reality. We should not be spending a lot on
22	maintenance when you get a pittance in some of

1	these markets to do it.
2	And so I think the reality is you
3	need to drive up consumption. And conversely,
4	some of the rules that are contemplated would
5	effectively result in a higher reserve margin.
6	So, anyway, it's not just PJM that
7	has a had a positive trend here.
8	And maybe the punchline in general
9	in capacity markets is that they are heading
LO	upwards.
L1	And for the most part you're going
L2	to start to see the peak of the market here
L3	too.
L 4	I think the theme that I want to
L5	leave you with is pricing is actually
L6	exceptionally good for power and is looking
L7	quite good for capacity.
L8	New York has peaked in some
L9	senses. Prices have sort of doubled or
20	tripled off of their lows. And PJM similarly
21	has tripled off of its lows.
22	So I think the point, you know

1	again, it may not necessarily feel this way
2	but the reality is pricing trends are pretty
3	good.
4	If I were to include a price for
5	2018-2019 it would probably double again. So,
6	the reality is it looks pretty robust.
7	New York is improving, New England
8	is improving as well, have their own issues.
9	Again, the broader question I'd ask you in New
LO	England and again, the point I made earlier is
L1	how do you build a new gas plant in New
L2	England if you don't have supply? And if you
L3	don't build a new gas plant then what do you
L 4	do? Because it's not like you're going to do
L5	more demand response in this market after
L6	Order 745.
L7	Or are you really going to do
L8	strictly renewables? Again, I don't
L9	necessarily think so. So, you've got real
20	issues there.
21	And I think you're going to see it
22	in pricing. You're going to see New England

1	pricing continue to trend up materially
2	higher.
3	And then lastly, I think MISO very
4	well for the coal world, you're going to
5	continue to see pricing improving here.
6	The reality is I think in some
7	respects it doesn't make sense to contract the
8	prices that exist out there currently.
9	And frankly, the bilateral markets
LO	which are pretty opaque are meaningfully
L1	higher than what we've seen sort of registered
L2	in some of these more formal capacity auctions
L3	that kind of reflect that supply-demand
L4	dynamic.
L5	So, I think 2015 through 2017 is
L6	probably again going to be the peak of that
L7	market.
L8	And again, as you think about it
L9	sort of intuitively, again, your MATS
20	retirements are around the corner.
21	Intuitively prices should peak around that and
22	subsequently when you have new gas coming in

1	in 2018 and 2019 prices will alleviate.
2	But I think in some senses we have
3	yet to see the full cycle of how good things
4	are going to get.
5	I emphasize this point, perhaps a
6	little bit too much of an acute point. For
7	you all it's more of a power point.
8	But I emphasize bidding rules are
9	what are really dynamic right now in the power
LO	world.
L1	And what do I mean by that? What
L2	is a coal plant allowed to charge, allowed to
L3	bid into energy markets and capacity markets
L4	to recoup its investments?
L5	I think that is very much under
L6	debate at PJM, at FERC, at DOJ. At every
L7	level of the institutions here you really want
L8	to be asking this question.
L9	Because again, if you're not
20	getting adequate consumption today and you're
21	asking well, why aren't we keeping these
22	plants around. Why are we not investing more?

You should be also looking at the underlying constructs with which we're dealing with.

And I think the broader point here is the bidding rules really dictate this.

This goes back to Power 101, how are you allowed to bid it. And the reality is it's effectively by definition for many coal assets required to bid to basically a cash flow, breakeven level, and frankly that's probably unsustainable and we're going to see that revised higher.

Beyond -- so transitioning a little bit more to the regulatory side.

Again, it's kind of consistent with what we've been talking about before.

Beyond MATS, what are the next challenges for this industry? I think the broader point I would leave you with is I'm not as necessarily focused on eastern coal as now I am on western coal. I think a lot of the regs coming down the pipe are really going to be focused on regional haze and 1-Hour SO2

1	and 1-Hour NOx.
2	I mean, to a certain extent you
3	can almost categorize the eastern portfolio as
4	having been largely as having sort of pro
5	forma for next year as being compliant from a
6	certain perspective.
7	The key question is for those
8	units that don't have SCRs or don't have
9	scrubbers in the West. And that's going to be
LO	the real battleground. So, I think that's a
L1	major point you want to pay attention to.
L2	The carbon rules are obviously the
L3	other side of this. There's been a lot of
L 4	debate about it.
L5	I'd emphasize just a couple of
L6	points.
L7	I think the first is this is just
L8	in some respects at a high, high level the
L9	comment I would make is this seems like a
20	glorified coal to gas switching experiment.
21	It seems highly concentrated in areas that

have existing gas capacity.

22

1 And the question again comes back 2 to deliverability. If you're going to engage 3 in wide-scale coal to gas switching the 4 question is can you get the adequate fuel. The focus is on the Southeast. 5 I 6 think the comments before, again, I think 7 that's where you want to ask the questions. 8 And I think the broader question that I at least -- the broader reaction. 9 Ιf 10 you're going to seriously sit down and say how 11 do I achieve this. And you're saying, well, 12 I can't actually improve my heat rate on my 13 plant, et cetera, et cetera. 14 Then you're going to back into 15 necessarily I need to plug my hole with renewables. And that hole in some senses is 16 17 going to be the pricing point. 18 How expensive are renewables going 19 What is the tax scheme going to be in to be? 20 place at that point in time that I can get tax 21 credits out of PTCs or ITCs as it may be from 2.2 the government? I think that's going to be

1	the big question.
2	And then lastly, again I think the
3	question comes back to the westward retirement
4	thesis.
5	I mean in some respects, and again
6	I'll probably introduce the next slide here.
7	Well, we talk about specific companies. We
8	talk about what the rules are.
9	And I want to get to my Texas
LO	slide. There it is. Because I think Texas in
L1	some respects is now going to be the big focal
L2	state for EPA.
L3	And maybe you heard it here first.
L 4	Maybe I'm a few years early. But I think in
L5	some respects the point I would make is the
L6	Casper debate that we had a few years ago is
L7	probably going to come back in some
L8	manifestation.
L9	Is it exactly Casper? Not
20	necessarily. Call it Casper v 2. Call it 1-
21	Hour SO2. Call it regional haze. Call it
22	what you like, some rule is going to have a

triggering effect. It's going to challenge
the state again.

And we're going to be back right where we were in the Northeast talking about what are the applicable rules, how do we think about equitable impacts both from a state perspective, at a federal level.

And I think ultimately when you put it in the context of Texas it's going to be a lot more challenging. You don't have plentiful, cheap natural gas adjacent to your plants like you did in the Northeast. It made it -- let's put it palatable. Again, that's a very broad term.

But especially relative to Texas where you're already sort of on the fritz with the reserve margins, you don't have a capacity compensation structure to kind of get you -- at least provide some element of visibility. It's going to be a very thorny issue.

So, the timeline is clearly up in the air. But I tell you, at some point this

1	is going to be the real triggering question
2	for the western states.
3	In some sense it's going to be the
4	focal point for a lot of the debates that are
5	going on out west. We saw it before in
6	Oklahoma, we've seen it in other states
7	already. But I think this will be the big
8	one.
9	So with that, I think the broader
10	point that we're focused on of late is a
11	question of industry restructuring. What is
12	the appropriate compensation?
13	You know, I throw it out there.
14	You should pay attention to what's going on in
15	Ohio with FirstEnergy and AEP and DPL and Duke
16	trying to seek compensation.
17	Pay attention to the nuclear rules
18	that are coming out in Illinois.
19	Because again, the point is the
20	states are reaching a point in which they're
21	saying enough's enough, we need to compensate
22	these guys. We want diversity and we'll see

1	if that happens.
2	Again, we'll see if it happens at
3	an executive level, we'll see if it stays true
4	in the courts, but you should definitely pay
5	attention there.
6	The consolidation theme is another
7	major trend we've seen. We're going to
8	continue to see bigger and bigger IPPs. We're
9	going to continue to see bigger and bigger
LO	coal companies.
L1	The reality is if I sit on a \$1
L2	billion cost structure and if I can cut my
L3	costs by 1 percent or 2 percent that is
L4	meaningful for my bottom line.
L5	And you've seen it time and again.
L6	You can list a number of transactions. And
L7	it's going to continue until the point at
L8	which regulators say you cannot have further
L9	consolidation. And that's going to be an
20	interesting question down the line.
21	Coal transportation. Are they
22	playing ball? I think that's another major

1	issue that at least we've seen in the past.
2	I would argue we've kind of been there and
3	done that.
4	And then ultimately I think the
5	bigger point I would leave you with is, and
6	again, kind of looking towards the future, are
7	we really talking about coal to gas anymore?
8	Yes, to a certain extent.
9	Or is this really becoming a coal
LO	versus renewables thesis, and should you
L1	really be paying attention to whether or not
L2	the PTCs get extended later this year more
L3	than almost anything else?
L 4	The growth in renewables just
L5	under current RPS offsets national growth in
L6	demand for electricity through the decade.
L7	I mean, that's a pretty staggering
L8	statement. Think about the repercussions.
L9	Think about who's really cannibalizing whose
20	market share.
21	And the point is don't ignore the
22	examples that you've seen in the nuclear

1	industry from this cannibalization and the
2	impact on the nuclear economics in the last
3	few years.
4	So, I'm going to try to tie it all
5	up together. It's been already a few minutes
6	here.
7	So, the bottom line is coal is
8	going to face pressure. Is it necessarily
9	from gas? Yes, but I think the broader thing
LO	you should focus on especially from a policy
L1	perspective is to what extent renewables will
L2	continue to gain market share.
L3	At PPA prices net of PTC, at \$15
L4	or \$20 a megawatt hour utilities are going to
L5	continue to sign up for renewables
L6	irrespective of RPS. In fact, you're going to
L7	see them achieve renewable standards ahead of
L8	RPS.
L9	Because the reality is the
20	government is giving the incentive to do it.
21	It displaces their commodity sensitivity.
22	For them they're highly aware and

1	they're kind of acutely sensitive to having
2	fluctuation of bills. If I can sign up a 20-
3	year PPA I don't care what the fuel source is
4	for \$20 or \$15 a megawatt hour I'm going to do
5	that. That's an incentive.
6	So, a key point is gas is the
7	central issue. The top of the market. The
8	consolidation is a major one. The coal to gas
9	debate is now renewables.
10	And perhaps a fifth one there
11	would really be are we going to see this
12	debate about regs shift westward.
13	So, with that I'll open up to any
14	questions. I tried to throw a lot at the wall
15	and hopefully engender some questions. Thank
16	you all.
17	(Applause)
18	MS. GELLICI: Julien tends to take
19	one breath at the beginning of his
20	presentation and one breath at the end here.
21	So, we will entertain some
22	questions. Anyone with questions? One in the

1	back, there we go.
2	MR. STARK: Mike Stark with Stark,
3	StartReports out of the National Press Club
4	reporting on the intersection of climate and
5	energy.
6	We've seen a series of coal
7	bankruptcies in the past few years. I'm
8	curious looking at market caps today and do
9	you see any big ones in the immediate future?
10	When I say immediate future, next decade or
11	so.
12	And if so, what does that do to
13	the ancillary industries?
14	MR. DUMOULIN-SMITH: So, let me
15	just be clear. My role and my function is
16	more on the power side than it is on the coal
17	side directly.
18	Now, that being said, we've seen
19	coal power bankruptcies as well in recent
20	years.
21	And I think the quid pro quo there
22	is I'm telling you about consolidation for a

1	reason, right? There is a clear need to drive
2	cost savings.
3	And if you can't necessarily get
4	it from your revenue side yes, you may be
5	getting it of late. The point I would make is
6	you're going to continue to consolidate the
7	sector because you can drive a lot of savings.
8	We've seen hundreds of millions of
9	dollars in cost savings come out of the deals
L0	that have been announced in the last few years
L1	alone.
L2	So the point I would make is do I
L3	necessarily anticipate bankruptcies? No, not
L 4	necessarily.
L5	Could you talk about some
L6	restructurings? Absolutely. But I don't
L7	necessarily think that is going to be
L8	disastrous by any sense.
L9	And I want to emphasize this too.
20	Of the bankruptcies that we've seen these
21	companies ultimately come out perhaps
22	healthier.

1	In some senses, let me emphasize
2	this. Edison Mission went into bankruptcy and
3	came out and is now owned under NRG. NRG now
4	has capital to make those plants work and
5	retrofit them accordingly such that, again, I
6	think bankruptcy has sort of a pejorative
7	connotation to it.
8	I insert the word "restructuring"
9	because ultimately by addressing an
10	overburdened situation, taking away some of
11	the liabilities, adding a company or merging
12	with a company that has a balance sheet, you
13	actually keep some of these units around.
14	So, it's been interesting to see
15	it from the restructuring side. It's also the
16	consolidation side that you're going to
17	continue to see.
18	MR. HOOKS: Steve Hooks, Coal and
19	Energy Price Report.
20	I'm just under the impression, the
21	model and the stats you gave that, well, I
22	mean this is obviously for existing, or

1	surviving, I should say, coal-fired power
2	plants, capturing this.
3	I mean, this doesn't even consider
4	that any new coal plants will be built, right?
5	Because that doesn't seem very likely unless
6	there's a drastic change in policy from
7	Washington.
8	Also, I need your email address.
9	MR. DUMOULIN-SMITH: It's on the
LO	front of the presentation. It's literally on
L1	the first page. It's julien.dumoulin-
L2	smith@ubs.com.
L3	And separately, to answer your
L4	question, we're not necessarily projecting new
L5	coal.
L6	I mean, I suppose the question is
L7	maybe on the margin the question that I ask
L8	is down the line if you see a reversal in gas
L9	prices are you going to see companies that
20	have converted their boilers from coal to gas
21	contemplate different angles down the line.
22	Can you go back? That's the only angle that

1	I really see even on the margin that you could
2	bring it back.
3	MR. NARULA: Ram Narula, Energy &
4	Environment Consultants.
5	As we heard before under the new
6	requirement we will hardly see any new coal.
7	At the same time we have developed
8	technology like advanced ultra-supercritical
9	which will raise the efficiency all the way up
LO	to mid-forties.
L1	Do you anticipate any conversions
L2	of the coal from the older plants which are
L3	less efficient to almost a one-third more
L 4	efficient technology of today?
L5	MR. DUMOULIN-SMITH: Right. I
L6	mean, maybe the question is and it goes
L7	back to the coal to gas conversion, and the
L8	unconversion, or your question is does that
L9	trigger NSR considerations, right, new source
20	review.
21	That's really going to be it's
22	almost like a judicial question rather than

1	saying an economic one.
2	And I'm hard pressed to say that
3	under the current administration they wouldn't
4	go after you on an NSR basis. That's so
5	I'd say generally no, unless you had a
6	different interpretation of it. But I don't
7	see it.
8	MS. GELLICI: Julien, thank you.
9	MR. DUMOULIN-SMITH: Thank you
LO	all.
L1	(Applause)
L2	MS. GELLICI: And I would
L3	encourage you to email Julien and get on his
L 4	mailing list. He does some of the best
L5	analysis work and is gracious enough to share
L6	it with everyone. So thank you again, Julien,
L7	for being here. Appreciate it.
L8	Before introducing our final
L9	speaker I wanted to acknowledge two of our
20	National Coal Council members who were
21	instrumental in putting together today's
22	program.

1	Jerry Oliver is unfortunately not
2	able to be with us here today, but I would
3	like to acknowledge that he's helping support
4	Jackie Bird.
5	Jackie is in the back of the room.
6	You're already standing so I don't need to ask
7	you, but please join me in thanking her for
8	support in putting this program together.
9	Thank you very much.
10	In fact, Jerry Oliver had
11	recommended inviting our next speaker, Ken
12	Medlock. Jerry had seen Ken speak at another
13	event and was so impressed with Ken's
14	presentation he said we just have to get him
15	on our program next. So, glad to have Ken
16	Medlock with us.
17	Dr. Medlock is the James and Susan
18	Baker Fellow in Energy and Resource Economics
19	at Rice University's Baker Institute as well
20	as a senior director of the Center for Energy
21	Studies.
22	In his spare time Ken serves as an

1	adjunct professor and lecturer in the
2	Department of Economics at Rice University.
3	He has served as an advisor to the
4	Department of Energy and is currently the vice
5	president for conferences for the U.S.
6	Association for Energy Economics.
7	His primary areas of interest are
8	in natural gas markets, energy use and the
9	environment.
LO	Would you please join me in
L1	welcoming Dr. Ken Medlock.
L2	(Applause)
L3	DR. MEDLOCK: Well, thank you for
L 4	having me here and I'll try to breathe a
L5	little bit more during my presentation. It's
L6	kind of like drinking water out of a firehose.
L7	Very, very nicely done.
L8	I was asked to talk about natural
L9	gas. And it was sort of vague in terms of
20	what exactly I should address.
21	Now having seen what Julien just
22	presented I think I could actually say a lot

1	more, particularly around some of the comments
2	in the Northeast.
3	I tend to concur with a lot of
4	what he said in terms of the concerns about
5	capacity constraints becoming more binding.
6	But in general what that does is incentivize
7	pipeline construction.
8	So I think he's correct. I think
9	we're right on the hub of a new sort of
10	transition if you will in the Northeast market
11	where you're going to see prices get out of
12	hand a little bit, and then you'll see some
13	capacity expansion.
14	So, you'll have to see looping
15	because those systems are actually already
16	maxed out.
17	So, there will be some substantial
18	investment in the midstream, but at the end of
19	the day natural gas generation is really
20	what's going to be driving the power markets
21	in the Northeast going forward.
22	That's all I'll say about that,

1	because what I want to do is sort of take a
2	step back and go a little bit farther
3	upstream.
4	Because at the end of the day when
5	we start talking about what's going on over
6	the last decade, in particular with regard to
7	natural gas markets it's useful to kind of
8	understand where we were so we can understand
9	where we are. And maybe we can have an
10	inkling of an understanding of where we might
11	be going.
12	And certainly energy markets in
13	the last decade have just been more dynamic
14	than I think any time in the last 50 years
15	just in terms of what's happening.
16	A lot of that's really been a
17	U.Scentric story.
18	You go back just a decade ago,
19	there were 47 different terminals that had
20	been certified to import natural gas as LNG to
21	the United States.
22	So, that's remarkable,

1	particularly against the backdrop of the
2	conversation today which is we're talking
3	about exporting LNG. So, we really did turn
4	on a dime so to speak. It happened very, very
5	quickly.
6	A lot of people didn't see it
7	coming. But there are a couple of things that
8	if you kind of put these into the conversation
9	you begin to understand why it happened.
LO	None of this was driven by any
L1	kind of policy directive. This was really
L2	just fundamentally a commercially motivated
L3	revolution if you will as it's sometimes been
L 4	referred to.
L5	So, go back 10 years. We were in
L6	a situation where, as I said, there was a lot
L7	of interest in moving natural gas from far
L8	away places to the United States.
L9	We have to ask ourselves why was
20	that. Why didn't anybody see what's happened
21	in the last 10 years happening?
22	A lot of it has to do with the

1	fact that shale, first of all, is not new.
2	Everybody that had studied subsurface geologic
3	characteristics of basins all over the world,
4	including those in the United States, knew
5	shale existed.
6	It's long been deemed a source
7	rock that was not really something that was a
8	viable technical or commercial target.
9	So, when you looked at it in that
10	regard you said, okay, well we know there's
11	resource there, but we move on.
12	As a matter of fact when I first
13	really started looking in earnest at shale it
14	was back about eight years ago now.
15	I was actually picking up Ph.D.
16	dissertations that were written by geologists
17	at places like Penn State that were talking
18	about, well, what we now refer to as the
19	Marcellus shale, but in the literature it was
20	the Devonian shales in the Appalachian belt.
21	So, you sort of look at that and
22	you start to realize, wow you know, there's

1	really not a lot of geologic uncertainty here.
2	And so then you sort of fast
3	forward and you say, okay, so what happened.
4	What really drove the change?
5	There's a saying, and I think
6	Julien referred to this a little bit without
7	actually saying it in his presentation, but
8	the best cure for high prices is high prices.
9	So, what does that mean? Well,
LO	typically when you see prices rising it
L1	encourages responses on many margins.
L2	One of those margins is on the
L3	upstream side where you start thinking about
L 4	new supplies to market.
L5	And so when you have a high-price
L6	environment it encourages a lot of capital to
L7	flow into the space that you can actually
L8	develop new supplies and move those to market
L9	and try to capitalize on that high-price
20	environment.
21	On the demand side, of course, you
22	know what high prices do, they sort of work in

1	the opposite direction. And this starts to
2	hint at why you see cycles in commodity
3	prices.
4	But when prices are high consumers
5	typically tend to high-grade efficiency or
6	conservation efforts. And that tends to
7	dampen demand growth.
8	And so these two things meet and
9	price typically comes down.
10	But when you go back to 2003,
11	between 2003 and 2006 the price of natural gas
12	in the United States was higher than anywhere
13	else in the world, plain and simple.
14	A lot of people don't remember
15	this. It's one of these things like, wow, how
16	can that be because we typically tend to root
17	ourselves in the current time, this myopia
18	that sort of infects us all the time.
19	So what happened? What drove
20	that?
21	Well, a lot of people kind of
22	refer to the nineteen nineties as being the

1	gas bubble era. That's an era where natural
2	gas was very abundant in the United States.
3	You saw dramatic growth in natural gas
4	consumption, particularly in industrial and
5	power generation uses.
6	It encouraged new innovations in
7	the power generation sector. Combined cycle
8	power generation came into its own sort of on
9	the heels of the gas bubble era and away we
10	went.
11	Well, one of the other things that
12	happened as we sort of moved out of the
13	nineties is we had these ideas about how we
14	could actually extract more resources from the
15	subsurface.
16	And George Mitchell with his
17	outfit Mitchell Energy decided in the early
18	two thousands as prices were rising and the
19	alarm bells were going off. We had the
20	electricity crises out West.
21	People started really focusing on
22	lack of supply and there were tremendous

1 concerns that the U.S. was a mature basin and 2 the sky was falling. Well, he went up into the Fort 3 Worth Basin which is where the Barnett shale 4 5 sits, it's half under the city of Fort Worth, 6 and tried a few new things. 7 First, he actually drilled some vertical wells, sort of standard approach in 8 9 upstream oil and gas. 10 And you have to realize something 11 first. When you drill into a shale you're 12 talking about contacting a resource that is ultra low-permeability, ultra low-porosity. 13 So when I drill into that rock 14 15 there's -- nothing happens. So there's no 16 There's hydrocarbon native to the flow. 17 geologic feature, but I don't get any flow. 18 And so what I have to do is I have to fracture stimulate. Now, that's where you 19 20 get into let's create porosity and 21 permeability by injecting lots of water and 2.2 sand downhole and cracking the rock

1	effectively.
2	So, tried that in a vertical well.
3	Ended up realizing, well, there's some flow
4	here. Maybe we have something.
5	But also realized, well, given the
6	cost and given the amount of production we're
7	getting out of a vertical well out of this
8	formation there's not a lot of room to run
9	here.
LO	But what if we actually turned the
L1	well-bore and moved horizontally or laterally
L2	through the formation for about 500 feet? And
L3	then we fracture stimulate.
L 4	Well, notice what we've just done
L5	is we've increased the amount of contact we
L6	have with the rock subsurface.
L7	Did that. Lo and behold you
L8	actually have productivity rates that make
L9	this a commercial prospect.
20	Today wells that are drilled in
21	the Barnett will you're talking about a
22	formation that's 3,000 to 3,500 feet below

1	your feet. So straight down.
2	And then a pay zone with a
3	limestone intrusion that's about 300 feet
4	thick. So it's not, you know, it's kind of a
5	remarkable technological feat when you think
6	about what's going on there.
7	Then you move through that 300-
8	foot pay zone, now upwards of 3,000, 3,500,
9	4,000 feet in terms of the lateral.
LO	And so this is what's triggered
L1	the dramatic productivity increases that we've
L2	seen in shale.
L3	Now, hydraulic fracturing was not
L4	new. So despite what you've seen written in
L5	a lot of popular press it's new because the
L6	public wasn't really aware of it.
L7	But the commercial hydro-frac
L8	occurred in 1949. It was done by Haliburton.
L9	The first test hydro-frac was done in 1947.
20	So, this is not a new technology. This is
21	something that's been around for a long time.
22	Directional drilling was not new.

Go back in the early nineteen hundreds, there were actually feuds between landowners in West Texas. That's basically what prompted the National Guard getting called into West Texas because people were slant drilling and "directional drilling" into other people's lands and extracting their resources.

And you had these Hatfield and McCoy type incidents going on. The National Guard gets called in and the Texas Railroad Commission is formed. That's when you end up unitizing the fields and you end up in the current type of environment where ultimately what the RRC did was set production quotas. So, does that sound kind of familiar with the way we equate oil and gas markets to OPEC today, right?

But all these things weren't new.

They were technologies that were maturing.

And it turned out all you needed was the kick in the pants to really drive, you know, driving these things together in what we call

1	a process innovation.
2	This unlocked a tremendous amount
3	of resource.
4	And so we fast forward to today
5	and those innovations have continued to
6	generate tremendous productivity gains.
7	What do I mean by that? Well,
8	when we go downhole and we start talking about
9	turning a well-bore in a relatively narrow
LO	window you're talking about using some very
L1	sophisticated geosteering techniques that
L2	allow you to do that.
L3	This is new technology. This is
L4	stuff that's really literally just been
L5	developed in the last 10 or 15 years. And
L6	it's really become a technology unto itself
L7	because of what's happened in shale.
L8	And so you get to the point where
L9	you start to realize, all right, we know how
20	to go get this stuff, but does that mean that
21	everything we do will be successful? No, it
2.2	docants. And this is whome it sets were

1	interesting.
2	Because when we talk about shale
3	you have to realize, first of all, no shale is
4	created equal. And no well in an individual
5	shale plate is created equal.
6	There's a lot of heterogeneity in
7	the subsurface and therefore there's a lot of
8	heterogeneity with regard to productivity and
9	the commercial viability of every individual
10	well that's drilled.
11	So, what that leads you to
12	inevitably is the realization that every
13	single downhole venture into a shale formation
14	is an R&D expedition.
15	And this is something that not a
16	lot of people have really fully internalized.
17	But what that means is that I learn every time
18	I drill.
19	And you can actually see this
20	anecdotally. So for example, Devon Energy.
21	Active shale player in the State of Texas.
22	In the State of Texas everything

1	that happens at the well side is filed with
2	the regulatory agency on a monthly basis. So
3	you know everything that's going on.
4	These well files are then
5	digitized and they're made available. And
6	we've used this data to do tremendous amounts
7	of research on this stuff.
8	But the really interesting thing
9	that comes out of these well files is you know
LO	where the location of the bit. So you know
L1	the location of the well.
L2	And you actually know the bottom
L3	hole location. So you actually know exactly
L 4	the direction of the lateral and you can map
L5	this.
L6	Well, when you look at what Devon
L7	was doing from roughly 2007 to 2009, they were
L8	drilling wells, and their laterals were
L9	shooting in every direction, and there was no
20	rhyme or reason for it.
21	Then around 2009 something
22	interesting happened. Their laterals started

1	to lay down like railroad tracks. You say
2	what happened? They figured something out.
3	Coinciding with that is a dramatic
4	increase in the productivity of every well
5	they drill.
6	So, what do I mean then when I say
7	every well drilled is an R&D exploration?
8	Well, basically what's happening
9	is you're learning things about the
LO	subsurface. You're learning things about the
L1	natural fracturation of the shale.
L2	Once you can begin to digest all
L3	of that information you can turn it into
L4	something that increases productivity and
L5	that's exactly what happened.
L6	So, this exact same thing is still
L7	happening in some of the newer shales. So, if
L8	you look at the same kind of information in
L9	the Marcellus, same kind of information in the
20	Haynesville, in some of the Woodford
21	groupings, in some of the Permian groupings of
22	shales you're seeing these same kinds of

1	things still unfolding.
2	So we're still if you talk
3	about the shale revolution being a nine-inning
4	game, we're still in like the third inning.
5	There's still a long way to go here.
6	So, I haven't even gone through
7	the slides yet, but I just want to draw your
8	attention to what's on this first slide. It's
9	a classic Earth at night picture.
10	Because ultimately what I just
11	the reason I want to draw your attention to
12	this is what I just was talking to you about
13	was something that's transforming the way we
14	think about energy every bit as much as policy
15	is transformational.
16	And we're talking about something
17	that's really occurred absent any kind of
18	overt policy measure.
19	So, when you look at this picture
20	it's the classic Earth at night picture made
21	famous by National Geographic.
22	We've all seen this at some point.

1 So, we've all seen this at some point. 2 of satellites floating around up there taking 3 snapshots as we go through time, taking 4 snapshots of the Earth. 5 We can take all the clear 6 photographs, merge them together and we get 7 this composite. It's the classic Earth at 8 night picture. 9 Now, as an energy economist why is 10 this valuable? Because when you look at it 11 from the global setting all the little white 12 dots, those are where the lights are on. 13 That's where we consume energy. It's really 14 that simple. 15 So, when you start to think about 16 that picture in that aspect, that particular 17 aspect, you start to understand why certain 18 flows of trade occur. 19 You start to understand why 20 certain resources get developed first, 21 preferentially actually to other resources, 2.2 because they actually enjoy a commercial

1	advantage in terms of there being cost-
2	effective delivery to certain areas where the
3	lights are on.
4	Now, when we go sort of beyond
5	that and think about where resources actually
6	exist around the world it's actually quite
7	interesting.
8	You think about where natural gas
9	resources are. And then when you think about
10	that what's actually happening in a dynamic
11	sense to this picture.
12	So, I'm going to fast forward
13	through a couple of slides here and show you
14	this one.
15	So, back in 2003 we can
16	superimpose on this picture areas where we
17	know to exist conventional natural gas
18	resources.
19	So those are the blobs of color
20	that range from a bright red down to a dim
21	purplish blue that disappears into the
22	background.

1 The brighter the color, the more 2 intensely endowed the region is with 3 conventional natural gas. 4 So, the thing that should jump off 5 the map at you is that the biggest, brightest 6 red spots are nowhere near where the lights 7 Right? So, you've got to think about 8 how to connect the two up if natural gas is going to be a viable fuel source for meeting 9 10 projected energy demands. 11 The other thing that should immediately jump off the map at you, going 12 13 back to where the lights are on, is there's a 14 lot of dark on the picture. 15 So this speaks volumes to 16 something that is a major concern among a lot 17 of people that for some reason gets swept 18 under the rug when we start talking about 19 climate change. But it's still important. 20 It's the issue of energy poverty. 21 So what is energy poverty? It's just the 2.2 notion that there are lots and lots of people

1	who don't have access to modern energy
2	services.
3	So, you look at western and
4	central China. There's a lot of dark. As
5	much as we talk about all the rapid economic
6	growth we see in China, there's still a lot of
7	people in China that don't have access to
8	modern energy services.
9	You look at sub-Saharan Africa.
10	There's a lot of people that live in sub-
11	Saharan Africa, but there's just not a lot of
12	lights on.
13	You move away from northwest
14	India. Guess what? There's a lot of people
15	in rural India that do not have access to
16	modern energy services.
17	Those three regions alone that I
18	just named account for half the world's
19	population. It's a massive number of people
20	that are in the dark.
21	Now, to put this into perspective,
22	when we look at China alone. Just forget

1 about the rest of the world, let's just talk 2 about China. All the rapid economic growth, the 3 4 rapid urbanization rates and all of the environmental issues that we've seen that are 5 6 associated with rapid economic growth and 7 rapid increases in fuel demand, the go they're 8 in, there's still a massive population that is 9 not even what we would categorize as middle 10 class. 11 At current rates of economic 12 growth in China there are 400 million people that will move into the middle class by 2030. 13 14 That's more people than are actually in the 15 United States altogether. 16 So, why does that matter? Because 17 ultimately when we start talking about energy 18 demand we have to understand that in 19 developing economies wealth is a constraint 20 that binds demand growth. 21 When you talk about countries like

the United States, countries in Western

Europe, Japan, South Korea, these countries, wealth is not the binding constraint. Energy is a foregone conclusion in terms of our ability to access it for most people.

The binding constraint for us is time. So in other words, I'll just use the simple anecdote of the car. If we all went out and got in our car and drove 24 hours a day, 7 days a week, we'd still run out of the amount of fuel we could ultimately consume because we'd run up against a time constraint.

Well, we can't do that. But at the end of the day the thing that really drives our decision to get in the car and go from point A to point B is the demand for us to get from point A to point B and it's time that bears the constraint, not wealth.

It's a really important point
because what that tells you when you start to
look forward and think about where fuel
demands are going to come from around the
world, you realize that where you see growth,

1 economic growth, if it's in the developed 2 world that's not really going to beget tremendous growth in energy demand. 3 But if it's in the less developed 4 5 world, in places like China and India, that's 6 where you will see dramatic increases in 7 energy demand. 8 Now, why do I bring this point up? Well, because if you look at global growth in 9 10 energy use projecting out to 2040. Do a lot 11 of work, do this by country, totally prime 12 energy demand is largely going to be a fossil-13 dominated view. Now, that's coal, oil and 14 natural gas.

> Well, because it's cheap Why? relative to some of the alternatives, it's not as technically complex relative to some of the alternatives, and it's realizable.

It also just so happens that when you look out over the next 20 or 30 years there's a lot of infrastructure that's been built in the last decade.

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21

1	And when you build energy
2	infrastructure, a very capital-intensive
3	venture when we talk about the energy industry
4	in general, it's in place for the next 30, 40,
5	50 years. So you sort of lock yourself in to
6	certain types of fuel choice.
7	Oil demand. What drives the slope
8	in the picture by country? This is some of
9	the countries are actually identified. It's
10	actually what's happening at the bottom down
11	here with China and India.
12	And again, this goes back to the
13	point I was just making about economic growth
14	and wealth creation in those countries really
15	driving fuel demands.
16	Natural gas, similar kind of
17	picture. Names are redacted but you get the
18	point.
19	And here's the one that's really
20	interesting. Coal. So when you look across
21	the world, we talk a lot about the coal
22	industry in the United States. And it is a

1 big industry.

2.2

As a matter of fact, if you go
back just over a decade the United States was
the largest coal market in the world. We're
not even close anymore. China consumes about
two and a half times more coal than the United
States does today.

And guess what? Most of that growth has occurred since 2003. So there is going to be a very long-lived robust coal industry globally largely because of what's happening in the developing world despite everything that's going on here.

So, just plant that seed in your head because what that tells you is that lines of trade, flows of communication along those lines of trade in terms of how commodity prices transmit everything else, are going to be shifting. Plain and simple.

Now, shale happened in the U.S., sort of moving from where we were. So you go back to this. You can see there's no red in

1 the U.S. This is why we were talking about 2 importing natural gas, why 47 terminals 3 received certification to import. 4 Then shale happened. Realized we 5 could make it work here. Then we realized 6 they're everywhere. 7 So now you say, all right, well 8 shale's everywhere, but can we make it happen everywhere? That's a really fundamentally 9 10 important question. 11 The answer to that is not anywhere 12 near as quick. And so this is sort of an 13 interesting conversation to have because you 14 have to begin to highlight what makes the U.S. 15 unique. 16 One of the most important features 17 in the oil and gas industry that made shale 18 happen so rapidly in the United States. 19 had great infrastructure, really deep service 20 sector, the ability to respond very quickly to 21 very small demands in the field. All of that,

fantastic.

1	But you know what? It all is
2	rooted on one very simple aspect or market
3	institution in the United States. Producers
4	can negotiate directly with landowners for
5	access to mineral rights. Everything else
6	falls from that.
7	That is unique to the United
8	States. It's not true anywhere else. It has
9	to do with property rights.
10	So you go outside the U.S., this
11	doesn't exist. And so what you do when you
12	start looking at the shale opportunities in
13	China, for example.
14	A lot of discussion about
15	developing shale in China. Massive resources
16	have been identified. These are technically
17	recoverable resource assessments. Nothing
18	about commerciality is in a technical
19	recoverable assessment.
20	But when you start to think about
21	those things. Well, shale could happen in
22	China. Yes, it could, but what's going to

1 keep it from happening? Regulatory and market institutions. It will make it slow. 2 Some people say, well, the 3 4 government is going to make it happen. Well, yes, they'll drive it, but they're not going 5 6 to be able to facilitate full-scale rapid 7 development the way we saw in the United 8 States. So you hear things out of the 9 10 Chinese government, a target of drilling 200 wells in central China in the Sichuan Basin 11 12 and the shale groupings there in 2015. Two hundred wells sounds like a 13 14 big number but you know what? It's not. 15 Just to give you an idea because 16 it's always useful to put it into context, in the Barnett shale alone which is a much 17 18 smaller area geographically than central China 19 and the Sichuan Basin and the couple of shales 20 that are there, in the Barnett shale in early 21 2008, that was the height of activity in the 2.2 Barnett, over 3,200 wells were drilled.

1	You have to drill a lot of wells
2	in order to fully characterize the resource
3	and understand what you have at your feet.
4	It's because you don't contact that much rock
5	with every well you drill.
6	As a matter of fact, if you just
7	look at the Barnett since 2002 alone there
8	have been over 18,000 wells drilled. That's
9	a lot of activity.
10	The rig fleet, the service sector,
11	all of the things that are required for that
12	kind of activity to take place don't exist in
13	China. They exist in the United States.
14	So, real quickly, when we talk
15	about heterogeneity this is I think where I'm
16	going to finish. This is the last slide here
17	because I think this is kind of going to drive
18	a couple of points home.
19	You can look at the Barnett shale
20	which is what we did with this particular
21	analysis and then you can actually develop
22	type curves.

1	Now, the first thing to realize is
2	that typically when you talk about extracting
3	oil and gas from a conventional well we're
4	characterizing decline in that well in a
5	certain way.
6	Basically, pressure drives flow to
7	the well bore. As you deplete the reservoir
8	pressure drops. You get less flow unless you
9	do some enhanced recovery techniques to
LO	enhance the pressure in the reservoir.
L1	But pressure drops. Flow actually
L2	begins to decline and you have a decline rate.
L3	Well, when I drill into
L 4	conventional basin, the well-bore. Imagine
L5	I'm the well-bore. I go into the conventional
L6	reservoir. Molecules are flowing from
L7	everywhere to the well-bore topside.
L8	Well, pressure is driving that.
L9	There is a model of physical flow that is
20	representative. It's called radial flow.
21	Literally molecules are coming from everywhere
22	because they have sufficient porosity and

1 permeability for that to happen. 2 And I don't need to drill a bunch of wells because that pressure is going to 3 4 drive things from far away from the well-bore. 5 I don't have to do anything to enhance 6 permeability and porosity. 7 When I drill into a shale nothing I'm the well-bore, nothing flows to 8 happens. me until I fracture stimulate. 9 My arms are 10 fracture wings. 11 Now what happens is I get flow 12 along the wings of the fracture. They flow to 13 the well-bore. That's a linear flow regime. 14 So the physics of fluid flow in these 15 different types of basins are different. 16 so that means when you characterize decline it's different. 17 18 And so one of the things that 19 we've been involved in is a study to try to 20 actually understand those physics and turn

that into something meaningful with regard to

how you characterize decline.

21

2.2

1	This is a representation of that.
2	You look at all this is from a sample
3	looking at 16,000 wells in the Barnett. So
4	it's not all of them because this actually
5	analysis carries us through 2013.
6	But you look at this and you can
7	see there are some really good wells that you
8	can drill, big production pop, steep decline.
9	You're going to get close to 3 bcf out of the
10	well. Given the cost to develop that well
11	it's going to give you a breakeven at south of
12	\$3.
13	This is the well you see on
14	Investor Relations Reports. Look what I can
15	do, right?
16	Well, you also for every well
17	you drill like this, you also drill a well
18	down here, a well that just doesn't produce
19	very well. Don't really know why, but it just
20	doesn't.
21	It's what we call a dog. Less
22	than 1 bcf. Given the cost to drill and

1	complete those wells you're talking about
2	prices north of \$8 to make this work.
3	And so this is where some people
4	will stop. They say see, you're drilling some
5	of these wells and you need a price north of
6	\$8. That means that's where the price of
7	natural gas is going to go.
8	There's a flaw in that. There's a
9	flaw in that because I have to drill lots and
LO	lots of wells. And so what I'm really
L1	interested in is the central tendency of the
L2	distribution.
L3	Why is that? Well, because every
L4	operator has a portfolio of wells they drill.
L5	They're going to drill some really good ones
L6	and they're going to drill some really bad
L7	ones.
L8	So, when I go to the central
L9	tendency of the distribution I look like this
20	red line here.
21	In the Barnett shale that tells me
22	that a price just south of \$5 is a price that

1	will sustain production for a long time.
2	So, you can do this for other
3	basins as well. We've done it for the
4	Marcellus, the Haynesville, the Fayetteville.
5	We've actually started to look at oil-
6	producing shales as well now and we're in the
7	process of that characterization.
8	But this distribution is different
9	everywhere. In the Marcellus the central
LO	tendency is actually in the mid-\$3's which is
L1	startling because that tells you there's a lot
L2	of gas out there that's less than \$4.
L3	The constraint on what that means
L 4	for pricing in the Southeast of the United
L5	States is infrastructure, ultimately. So you
L6	still have to transport it.
L7	But the point is I can take this
L8	kind of analysis and apply it to every shale
L9	that I know about in North America and I
20	generate a supply curve with a set of
21	breakeven costs that looks like this.
22	So this is grouping every shale

1	that I know about in the United States not
2	North America, this doesn't include Canada
3	but in the United States and looking at
4	tiering production buckets if you will within
5	those shales.
6	And you can call this a long-run
7	supply curve because basically what this is is
8	representative of a breakeven price for a well
9	drilled in each one of these tiers.
LO	Now, these tiers are across a
L1	multitude of different shales. Some of the
L2	stuff down here is actually in the Marcellus.
L3	But, here's the point I want to
L 4	draw you to. We can get up to about 1,400 tcf
L5	of gas and not be north of \$6. That's a lot
L6	of gas.
L7	And we haven't even talked about
L8	Canada. And guess what? There's a tremendous
L9	amount of gas available in Canada at very,
20	very low prices.
21	The reason it hasn't actually
22	accelerated in terms of full-scale development

1 is because it's basis disadvantaged. It's 2 basically locked up because the price in Canada is low. 3 4 Well, guess what starts to happen? 5 As you start to see stimulus on gas demand 6 which is coming not only from power generation 7 but also from the industrial sector. 8 It's coming in the form of LNG That's going to begin to open 9 exports. 10 avenues and actually change basis 11 differentials that will begin to support some 12 Canadian production. 13 And when you put all that together 14 you get a long-term shale forecast from the 15 United States that looks like this. 16 like it kind of peaks out here. This is by 17 shale basin. 18 But what's actually happening when 19 you get up here, and I don't know if you can 20 really see it but there's a gray, sort of 21 light gray right here that flattens out. 2.2 get enough price support by the time you get

1	to around 2020. You start to see those
2	Canadian shales come in.
3	And so that's the one thing you
4	have to realize is when you talk about the
5	U.S. gas market you have to go beyond the U.S.
6	because it is a very integrated market when
7	you talk about North America in general.
8	And to throw fuel to the fire if
9	you will, what's happening in Mexico has the
10	potential to unlock tremendous natural gas
11	resources as well.
12	So, I don't want to paint too dire
13	a picture, but there is a lot of natural gas
14	that is below our feet. It's really that
15	simple.
16	And so what you then have to think
17	about is what are the sort of frontier
18	technologies that can increase the
19	competitiveness of coal in power generation.
20	One that was mentioned was
21	supercritical.
22	But these things, changing the

1 heat rates and changing the nature of the 2 discussion along those lines is ultimately what has to happen for coal to maintain a 3 4 reasonable market share. 5 Else coal is going to migrate out 6 of the U.S. It's going to become 7 predominantly an Asian story. 8 Well, because it's expensive 9 to transport natural gas, very expensive. 10 When you talk about an LNG 11 infrastructure project, a greenfield LNG 12 infrastructure, something like on the west 13 coast in Oregon, like Oregon LNG or Jordan 14 Cove, either one of those facilities, or if I 15 go to north into British Columbia, those LNG 16 infrastructure projects, you're talking about all-in field development through to the ship. 17 18 So delivered FOB to the ship. 19 You're talking about all-in 20 capital costs of anywhere between \$20 and \$30 billion. 21 That's not cheap. This is exactly 2.2 why some of those developers want oil index

1	deals. They're looking for security in terms
2	of financing.
3	That's not going to happen. And
4	so what that means is that you have this
5	opening to think about shipping coal to Asia.
6	That's actually something that I think in some
7	of the work that we've done we actually see
8	happening as you move beyond this decade.
9	A lot of that is going to be
10	driven by environmental constraints that are
11	going to be placed on coal consumption in the
12	United States, but it doesn't mean coal goes
13	away.
14	It's still a very cheap source of
15	fuel. And when you constrain something on the
16	demand side it actually makes it cheaper.
17	And so what you'll actually see is
18	a lot of those avenues begin to open up.
19	Because as I showed you, there's a lot of
20	people in the dark still around the world.
21	And to those people, I'll just be
22	blunt, climate change is not an overriding

1	concern. It's just not.
2	And so that's where the rubber
3	hits the road. Because how do you enforce a
4	policy that's enacted in the U.S. and put that
5	policy on people around the world who don't
6	have access to modern energy services? You
7	cannot do it. And I don't see the United
8	States going to war over this.
9	So I'll stop there and answer any
LO	questions.
L1	(Applause)
L2	MS. GELLICI: Thank you. We have
L3	time for a question or two for Ken.
L4	MR. NARULA: Thank you. This is
L5	an excellent talk.
L6	My name is Ram Narula again for
L7	Energy Consultants.
L8	As I understand, and I don't know
L9	too much about this, there are two other
20	predominant constraints in the development of
21	shale gas is the excessive need for the water
22	and the real estate away from population

1	center which is a big issue in countries like
2	India. Could you comment on that?
3	DR. MEDLOCK: Sure. So, access to
4	water is a major issue, but it's one that has
5	a technical solution.
6	There's rapid shale development in
7	South Texas which is a drought-stricken area.
8	A lot of what's happening there is
9	there's actually two primary focuses that
LO	have been undertaken by developers.
L1	It's, yes, you can actually access
L2	water through the sort of standard water
L3	withdrawal from rivers and streams and move it
L 4	to the site. You can also truck it in from
L5	other locations.
L6	And then you can recycle. So,
L7	there's a lot of development of new membrane
L8	technologies that can target specific
L9	contaminants and allow it to be purified to
20	the point where it's usable for recycling at
21	the next well.
22	In other places access to water is

1	not an issue. So, if I go up to Pennsylvania
2	there's water everywhere. That's not an issue
3	at all.
4	The issue there is water disposal.
5	So, there's lots of different things along the
6	water value chain if you will.
7	And that's actually what has led
8	to some of the concerns about seismicity
9	associated with shale.
LO	So, you guys may not know this but
L1	the most actively seismic state in the country
L2	is Oklahoma now. Oklahoma, right? I didn't
L3	even know there were faults in Oklahoma.
L4	Well, there are. They were dormant faults
L5	though.
L6	The trouble is if I drill a deep
L7	injection well for disposal, and these are
L8	EPA-regulated wells. They approve these
L9	sites. When I do that, if I drill into a
20	dormant fault zone I actually can end up
21	lubricating the fault and that creates
22	slippage.

1	So, these are issues. Again,
2	there's a technical solution to this, but they
3	have to be addressed.
4	When I go outside the United
5	States probably the area of the world where
6	water constraints are most prescient,
7	particularly where you have a lot of shale
8	resource identified, is in China.
9	The Chinese model though is
10	always, it's a brute force engineering model.
11	We don't have water. I'll redirect it.
12	The trouble is that's not met
13	without public discord. And most people don't
14	realize it, but there have actually been civil
15	conflicts in China over water resources, over
16	relocating people.
17	I mean, the Three Gorges Dam
18	project was a major one, but that's not the
19	only one.
20	So, there's a lot of things in
21	China that still have to be addressed.
22	But one of the ways that they're

1	looking to do that is through development of
2	desalination capability which they need on the
3	coast anyway for its population.
4	But if you over-scale that
5	capacity and actually create another market
6	for that water you can pipe it inland. And so
7	that's another avenue they're actually looking
8	at.
9	And in western China they're
10	looking at drilling into deep briny
11	formations, extracting water from there
12	because it's not palatable anyway, cleaning it
13	up to the point where it's usable in a down-
14	hole application and then drilling wells.
15	So, there are technical solutions,
16	but note, all these raise cost. Which feeds
17	into the point I made earlier about it'll
18	happen elsewhere in the world, but it's not
19	going to happen nearly as fast.
20	MS. GELLICI: Thank you. We're
21	going to have to cut the questions first.
22	Hopefully you can get with Ken afterwards to

1	kind of take advantage of his expertise. But
2	thank you so much for being here. Thank you,
3	Ken.
4	(Applause)
5	MS. GELLICI: I think we had a
6	great panel of speakers today. All of the
7	presentations will be put up on the NCC
8	website. Give us another week or so, but
9	they'll be up there.
10	Would you please join me in just
11	one final round of applause to thank all of
12	our speakers today who did an excellent job.
13	Thank you.
14	(Applause)
15	MS. GELLICI: The final portion of
16	our program will focus on brief business
17	reports from the National Coal Council.
18	I'd like to invite Amy Ericson to
19	come to the stage right now to provide us with
20	an update on the National Coal Council's
21	current study.
22	Amy is U.S. country president with

1	ALSTOM Power and she is presently serving as
2	chair of the National Coal Council Study.
3	Amy, thank you for being here. We
4	greatly appreciate it.
5	MS. ERICSON: Hi. I've been asked
6	to give an update on the study that the
7	National Coal Council is working on this year.
8	I will keep it very short. And
9	I'll start with what Secretary Moniz asked us.
LO	This is an excerpt directly from
L1	his letter which we received I think in June
L2	if I'm not mistaken, around the June time
L3	frame. It was after our May meeting.
L 4	So you can read directly what it
L5	says. But his direct translation is actually
L6	quite simple.
L7	What he would like for us to do is
L8	to assess the value that's been delivered in
L9	CCS, carbon capture and storage, carbon
20	capture and utilization, and the value of the
21	technology that's been delivered and the
22	projects that are ongoing.

1	And then to further understand
2	what has been delivered versus what is needed
3	to get to any of the climate targets that we
4	hear out there. And there are a couple of
5	scenarios.
6	And finally, put together a set of
7	recommendations as to how we can accelerate in
8	order to meet the goals of 2030.
9	And this is, by the way, global,
10	not just the U.S.
11	So very quickly I just want to
12	show you at the leadership level it is typical
13	of how these reports have been structured in
14	the past.
15	In fact, I noticed in the packet
16	that there is a list of all the previous
17	reports that has been requested by the DOE.
18	There are 26 previous ones, so we're number
19	27.
20	And so we have the NCC chair, the
21	Coal Policy Committee chair and vice chair.
22	I am the study chair and Carl Bozzuto from

1	ALSTOM is the technical chair.
2	Many of you probably know Carl.
3	He's been in this industry for I'll say four
4	decades. We can decide whether it's above or
5	below.
6	The way we started this process is
7	we asked for volunteers. And we basically
8	brainstormed over several meetings a study
9	outline, what would be most efficient, what
LO	would be the most productive.
L1	We are going to keep this to a
L2	100-page report. We figured nothing else will
L3	really get read.
L 4	So we've come up with the
L5	following outline. And I want to assure you
L6	that we're going to take a look at what's been
L7	done and what are the remaining gaps for
L8	carbon capture, carbon storage, carbon
L9	utilization which includes transport
20	independently as well as in terms of an
21	integrated effort and demonstration.
22	So, we'll start with a chapter on

1	the CCS/CCUS imperative. This is what
2	we're not recreating the wheel here. This is
3	a scene-setter. It's a reminder that no
4	environmentally friendly scenario is going to
5	be met without CCS and CCUS.
6	We use third party analysis to
7	make this point. And it's just really a
8	reminder up front.
9	Then we move into the worldwide
LO	look. It's basically a cataloguing of
L1	projects and technologies. It's an exhaustive
L2	list.
L3	I think what I saw is that
L 4	currently in execution or operation or in
L4 L5	currently in execution or operation or in definition are projects of about 70 million
L5	
	definition are projects of about 70 million tons per annum of CO2 captured. Keeping in
L5 L6	definition are projects of about 70 million tons per annum of CO2 captured. Keeping in mind though that the ultimate goal is actually
L5 L6 L7	definition are projects of about 70 million tons per annum of CO2 captured. Keeping in mind though that the ultimate goal is actually
L5 L6 L7 L8	definition are projects of about 70 million tons per annum of CO2 captured. Keeping in mind though that the ultimate goal is actually well above 1,000 billion tons of CO2 per annum
L5 L6 L7 L8	definition are projects of about 70 million tons per annum of CO2 captured. Keeping in mind though that the ultimate goal is actually well above 1,000 billion tons of CO2 per annum captured.

1	And then the next chapter looks
2	specifically at the DOE programs. And we're
3	lucky here because we're getting a lot of data
4	from the DOE.
5	And what that data is helping us
6	do is understand what were the original
7	targets, where are we now. And we can really
8	do a granular analysis and readout.
9	The next chapter deals with what
LO	deployment challenges have we run into along
L1	the way with CCS/CCUS.
L2	We are actually opening it up to
L3	look beyond the technical here. So we've
L 4	brought in some expertise, legal expertise,
L5	technical, obviously technical expertise, but
L6	experts in public acceptance as well as
L7	finance. Because those are obviously very
L8	critical challenges.
L9	And then we move onto the gap
20	analysis. And I'll show you who is running
21	each of these respective sections.
22	And then we wind up with a set of

1	recommendations.
2	So now I just want to show you the
3	names of who's working on this. And I'll just
4	mention the names of the lead authors.
5	So, for the first chapter we have
6	Holly of Shenua. She has already completed
7	her draft. In fact, all of these drafts are
8	completed at this point in time.
9	For the Chapter B which is the
10	global view of technology and projects we have
11	Pam Tomski of the Global CCS Institute leading
12	that.
13	As far as the DOE analysis we have
14	Shannon of Kirk leading that effort.
15	And just to make sure this wasn't
16	an all-female document we moved onto Chapter
17	D. Carl is leading that effort in terms of
18	the deployment challenges. And you can see
19	some of the expertise that he's brought in
20	there.
21	And then finally the gap analysis
22	is being led by Jeff Phillips of EPRI.

1	And I do want to mention that in
2	terms of the deployment challenges we have
3	utilized in industry a survey.
4	The Secretary is very specific
5	that he wanted the voice of industry in this
6	assessment. And so we have sent out a survey.
7	It is now closed. We're
8	collecting the results and analyzing them.
9	There were just nine questions.
10	It's not onerous. And the ratings for each
11	question is from highest rated to lowest rated
12	going from the number 1 to a number 5. We
13	tried to make it as simple yet relevant as
14	possible.
15	We think we have about a 25
16	percent hit rate which is typical for surveys.
17	We went to 240 participants and we
18	focused on obviously Coal Council members as
19	well as industry experts, and EPRI in terms of
20	the Fossil Fleet Program and the CCS Program.
21	And you can see the survey team
22	that we used for this effort.

1 And so now I just want to wind up 2 with where we are and where we're going. All of the draft sections for the 3 4 chapters are in, excluding recommendations 5 because we can't write them yet until we 6 really understand the chapters and have an 7 integrated view. 8 Carl right now is preparing that first integrated view and we'll move quickly 9 onto the next set of milestones which is the 10 11 first review of the integrated study. 12 we'll generate an initial set of recommendations from there. 13 14 And then we have a review period 15 for the leadership of both the National Coal Council and its Coal Policy Committee. 16 And 17 we'll revise once again. 18 And then we move onto a more 19 formal meeting with the Coal Policy Committee 20 which is yet to be scheduled. 21 And then finally we will issue the 2.2 report by the end of January. The initial

1	request had been more like mid-December but
2	since everybody is working so hard on the new
3	extended deadline for 111(d) which is December
4	1 we didn't want this to get lost or pushed to
5	the wayside.
6	So we have been given permission
7	to extend this final report around January 31.
8	So you see there is a study review
9	team, volunteers for that and additional
10	volunteers.
11	And I hope you can see by all the
12	names that we had out there we really made a
13	concerted effort to get a bunch of diverse
14	experiences and views represented for this
15	report.
16	If you have any interest in being
17	a reviewer or contributing in any way I just
18	remind you to contact Janet or myself or any
19	of these chapter leads.
20	And I think that's all I have in
21	terms of the update. Thank you very much.
22	(Applause)

1	MS. GELLICI: Thank you, Amy. I
2	appreciate your guidance and your leadership
3	on that effort. Thank you very much.
4	Next I'd like to present a brief
5	finance report. Our finance chair Greg
6	Workman with Dominion Energy unfortunately
7	needed to leave. He was here yesterday for
8	our board meeting but I'm offering to present
9	his report on his behalf.
10	So Greg is pleased to report that
11	we continue to make progress in improving the
12	National Coal Council's financing.
13	It's certainly not a process that
14	will happen overnight, but we are heading in
15	the right direction in getting our
16	organization back on sound financial ground.
17	As is the case with many other
18	coal-based organizations the NCC has recently
19	been struggling financially. We will likely
20	end this year with a slight deficit due
21	primarily to market conditions and industry
22	challenges.

1	The good news is that we do expect
2	the deficit for 2014 to be less than what we
3	incurred last year. So, again, we're heading
4	in the right direction.
5	As noted before the National Coal
6	Council is a self-sustaining organization. We
7	do not receive any funding from the federal
8	government. To finance the activities of the
9	Council NCC relies on annual voluntary
10	contributions from our members.
11	We also invest our Council
12	reserves and we rely on the generosity of our
13	sponsors.
14	We also rely on in-kind
15	contributions from our members in terms of
16	supporting our meetings and studies. The
17	study product of the Council is done on a
18	voluntary basis. Again, in essence saving DOE
19	money. So we like to point that out.
20	In your packets you will find an
21	acknowledgment of those NCC members who have
22	contributed financially to the Council this

1	year along with a list of in-kind supporters.					
2	And on behalf of the NCC					
3	leadership I'd like to thank those who over					
4	this past year have paid your dues, or					
5	sponsored an NCC event, or donated toward our					
6	communications initiative. A big thank you as					
7	well to those who provided in-kind support.					
8	And of course we appreciate the					
9	effort of those who assisted NCC by					
10	contributing their expertise to our studies.					
11	We do continue to take measures to					
12	improve our financial position. On the					
13	revenue side we have successfully raised					
14	\$16,000 in donations to fund the purchase of					
15	a member database which we've put in place.					
16	And we're also redesigning our website.					
17	Fund-raising efforts are underway					
18	to continue to support our energy education					
19	initiatives.					
20	And in addition to revenue-					
21	enhancing measures we're continuing to contain					
22	expenses. We're holding the line on office					

1	expenses.						
2	Most notably, this month we'll be						
3	sub-leasing our existing office space and						
4	transitioning to an executive suite situation						
5	There's information on our new						
6	address and new phone number in your packets.						
7	But we're actually moving today. So, it's						
8	amazing how Hiranthie and I can be in two						
9	places at one time.						
LO	But this will significantly cut						
L1	our overhead costs in the coming years. So						
L2	it's a big move for us. And we appreciate						
L3	your patience through the transition period						
L 4	here.						
L5	Our standard legal fees have been						
L6	cut significantly from prior years as have our						
L7	professional service fees.						
L8	And we continue to explore						
L9	opportunities to cut costs while we want to						
20	continue providing you with the services that						
21	you need.						
22	Dues invoices for 2015 will be						

1	emailed to members in November. You can elect
2	to pay them in 2014 or 2015. If you elect the
3	latter we'll be asking for payment in mid-
4	January. And we greatly appreciate your
5	prompt payment of those invoices.
6	I'm going to transition onto the
7	NCC Communications Committee. We did meet
8	yesterday to discuss communications-related
9	activities. Just a few things to highlight.
10	We have a new logo and we welcome
11	your feedback on that. But I think the logo
12	is representative of an industry that is
13	energetic, vibrant, modern and we're happy to
14	have that kind of new, fresh look.
15	The new logo is kind of a keystone
16	for the redesign of our website which is
17	expected to be completed and launched by the
18	end of the year.
19	I did want to acknowledge the
20	support of Arch Coal and Peabody Energy who
21	provided the financing support that's making

it possible for us to develop a new logo and

22

1 the website, and kind of bring us into the 2 21st century. I think I mentioned at the last 3 4 meeting that our website is not accessible on 5 any mobile device so we will be fixing that 6 along with many, many other things on the new 7 site. 8 The Communications Committee was instrumental in developing a series of seven 9 fact sheets for our last National Coal Council 10 11 study on the existing coal fleet. 12 These fact sheets are up on the 13 NCC website. There are hard copies of the 14 report outside of the room here. 15 And we are continuing to work on 16 distributing that study to various industry 17 stakeholders. And we'll begin developing a 18 rollout plan for the study that Amy was just 19 talking to us about. The final item, in terms of 20 21 governance issues, I did want to again note 2.2 that invoices would be going out in November.

1	I think that was all I had to say
2	on that part of our business report. So, any
3	questions or comments on that at this point in
4	time?
5	Okay. With that this meeting is
6	duly authorized and publicized and is open to
7	the public. The public can submit comments to
8	the Department of Energy or if any individual
9	wishes to speak they may do so at this
LO	meeting.
L1	Those who wish to speak may do so
L2	at this time. Do any members of the public
L3	wish to speak?
L 4	Hiranthie, if you would get the
L5	mike to Mark Carr, please.
L6	MR. CARR: This is a request for
L7	help.
L8	I'm also very active in the
L9	Transportation Research Board. In January
20	we're putting on a panel and I'm looking for
21	not for speakers on the panel, but for some
22	supporting presentations we're going to be

1	giving on the general topic of does the U.S.'s						
2	change in the fuel mix, how it drives						
3	transportation changes. And are those changes						
4	permanent, are they temporary.						
5	And if you have any interest in						
6	helping with that effort, or providing facts,						
7	figures, et cetera, I think I'm going to be						
8	staying here for lunch and look forward to						
9	exchanging business cards with you. Thank						
10	you.						
11	MS. GELLICI: Great. Thank you,						
12	Mark. Any other comments from the public?						
13	Seeing none I'd just like to						
14	mention there is a conference evaluation in						
15	your packets. If you could kindly complete						
16	those and leave those with us at the desk or						
17	you can just leave them at your place seatings						
18	and we will pick them up.						
19	I did want to thank our sponsors,						
20	Joy Global for sponsoring our reception last						
21	evening, and our break sponsors ADA, CSX, Fuel						
22	Tech, PPL EnergyPlus and Tri-State Generation						

1	and Transmission. Thank you very much for					
2	your support.					
3	Bob Wright, thank you as always					
4	for your guidance and patience and assistance.					
5	And then finally I would like to					
6	thank Hiranthie Standford, our meetings and					
7	membership manager, for the fabulous job that					
8	you've done and doing it all with very good					
9	cheer. So, thank you very much. Please join					
10	me in thanking Hiranthie.					
11	(Applause)					
12	MS. GELLICI: If there is no other					
13	business to bring before the Council at the					
14	time we stand adjourned. Thank you. Lunch					
15	will be in Annapolis 1 which is just out the					
16	doors to your left. Thank you again for being					
17	here.					
18	(Whereupon, the above-entitled					
19	matter went off the record at 12:29 p.m.)					
20						
21						
22						

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<u>C E R T I F I C A T E</u>

This is to certify that the foregoing transcript

In the matter of: National Coal Council

2014 Annual Fall Meeting

Before: US DOE

Date: 10-16-14

Place: Oxon Hill, MD

was duly recorded and accurately transcribed under my direction; further, that said transcript is a true and accurate record of the proceedings.

Court Reporter

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